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ADJUSTING ALIENABILITY

Lee Anne Fennell

THE LAW SCHOOL
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ADJUSTING ALIENABILITY

Lee Anne Fennell*

Inalienability stood alongside property rules and liability rules in Guido Calabresi and Douglas Melamed's celebrated Harvard Law Review article,1 but law and economics scholars have never considered it an equal partner in the triad.2 Unlike property rules and liability rules, workhorse concepts that permeate every corner of the economic analysis of law, inalienability enters economic discussions mostly as an anomaly, and usually in the company of an entitlement whose suitability for market transfer is hotly contested. A similar pattern can be seen in property theory, where the right to exclude3 has almost entirely eclipsed any sustained consideration of alienability.4 This neglect is odd. Not only is alienability one of the standard incidents of ownership,5 but limits on an owner's right to exclude sometimes seem to be directly prompted by anxiety about alienability—the specter of one party strategically acquiring a good only to resell it to a higher-valuing party.6

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3 For a recent discussion of, and contribution to, the large body of property scholarship focused on exclusion, see Shyamkrishna Balganesh, Demystifying the Right to Exclude: Property, Inviolability, and Automatic Injunctions, 31 HARV. J.L. & PUB. POL’Y 593 (2008).
4 The assertion that alienability has no independent significance for property theory, but rather only represents one facet of exclusion, does not respond to this shortfall in the literature. See Thomas W. Merrill, Property and the Right to Exclude, 77 NEB. L. REV. 730, 742-43 (1998) (arguing that exclusion encompasses all attributes of property, including alienability). Notwithstanding this expansive claim, property theory's explorations of exclusion have given little attention to alienability.
5 Alienability has been associated both with the right to the wealth represented by an asset and the ability to transmit the asset to another. See Tony Honore, Ownership, in MAKING LAW BIND 161, 170-73 (1987) (discussing "the right to the capital" and the "incident of transmissibility").
6 See, e.g., The Anticybersquatting Consumer Protection Act, 15 U.S.C. § 1125(d)(1)(B)(i)(VI) (listing the offer to sell a domain name that has not been used as a factor that may indicate bad faith); eBay v. MercExchange,
Concern about such strategic acquisition for resale surfaces in a variety of contexts, from blackmail to cybersquatting to ticket scalping to water speculation. Yet the connections between these concerns and alienability as an attribute of property remain largely unexplored.

Of course, alienability has not been edged out of legal scholarship entirely. Scholarly debate continues apace about whether particular things, such as human organs or legal rights, should be bought and sold on the open market.\(^7\) Here, questions of personhood, autonomy, paternalism, and the downstream personal and societal consequences of allowing or blocking transfers take center stage.\(^8\) The prominence of this undeniably interesting set of questions has, I suggest, unduly cabined our thinking about alienability. Legal theorists tend to assume that alienability limits are suited only for special realms involving intensely personal or otherwise highly charged entitlements, and of little or no relevance to the ordinary run of property interests.

In this paper, I explore a less-studied side of inalienability rules: their potential as tools for achieving efficiency (or other ends) when applied to resources that society generally views as appropriate objects of market transactions. Specifically, I focus on inalienability's capacity to alter upstream decisions by would-be resellers about whether to acquire an entitlement in the first place. By influencing these acquisition decisions, inalienability rules can buttress or substitute for other adjustments to the property bundle in addressing resource dilemmas. Earlier work, including a 1985 article by Susan Rose-Ackerman and a response piece by Richard Epstein, has already established inalienability's traction as a "second-best" method for achieving goals that cannot be cost-effectively pursued through limits on acquisition or use alone.\(^9\) For example, alienability limits can

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\(^5\) U.S. 388, 396 (2006) (Kennedy J., concurring) (expressing concern about injunctions "employed as a bargaining tool to charge exorbitant fees"); Part I.B, infra (discussing these and other examples).


\(^7\) A key catalyst for work in this area is Margaret Jane Radin, Market-Inalienability, 100 Harv. L. Rev. 1849 (1987). See also MARGARET JANE RADIN, CONTESTED COMMODITIES (1996); MICHAEL WALZER, SPHERES OF JUSTICE 100-03 (1983) (cataloguing blocked exchanges); Calabresi & Melamed, supra note 1, 1111-15 (discussing rationales for inalienability).

\(^8\) Rose-Ackerman, supra note 2, at 933 (observing "that inalienability rules can be second-best responses to various kinds of market failures"); Epstein, supra note 2, at 970 (explaining that restraints on alienation can "provide indirect control over external harms when direct means of control are ineffective to the task"); see also
reduce pressure on common pool resources,\(^10\) elicit investments in public goods,\(^11\) and simplify enforcement.\(^12\) This paper builds on that analysis in three ways.

First, I examine how inalienability rules might, through ex ante effects on acquisition incentives, reduce the incidence of costly holdout or hold-up problems.\(^13\) Most discussions of holdout dynamics have focused on the choice between property rules and liability rules; debate typically centers on whether an owner's refusal to transfer an entitlement that is highly valued by another party is sufficiently problematic to justify overriding her veto.\(^14\) Counterintuitively, however, concerns about an owner's veto power can be addressed not only by making transfers easier (as through a liability rule) but also by making transfers harder (as through alienability restrictions). The former approach cuts through holdout problems in a familiar (and familiarly problematic) way, while the latter alternative encourages the self-selection of owners who are likely to be relatively high-valuing users over the long run.\(^15\) While inalienability's relevance to holdout problems has been noted previously,\(^16\) the idea that inalienability rules might substitute for liability rules in a variety of contexts remains underappreciated.

The paper's second contribution comprises a broader examination of the substitutability and complementarity of different mechanisms for addressing resource tragedies. The idea that inalienability can backstop or fill in for

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Susan Rose-Ackerman, *Inalienability*, in *2 THE NEW PALGRAVE DICTIONARY OF ECONOMICS AND THE LAW* 268, 273 (1998) ("Inalienability is frequently useful, not as an ideal policy, but as a second-best response to the messiness and complexity of the world.").

\(^10\) See, e.g., Epstein, supra note 2, at 978-82; Rose-Ackerman, * supra* note 2, at 943; Carol M. Rose, *From H20 to CO2: Lessons of Water Rights for Carbon Trading*, 50 ARIZ. L. REV. 91, 95 (2008) (noting the potential for trade, which "opens up a resource to everyone in the world," to "put[] too much pressure on the resource"); Shi-Ling Hsu, *A Two-Dimensional Framework for Analyzing Property Rights Regimes*, 36 U.C. DAVIS L. REV. 813, 870 (2003) (explaining that inalienability can protect "over-consumed resources," because "without market value, the pressure for exploiting such resources dissipates").

\(^11\) See, e.g., Epstein, supra note 2, at 973-78 (giving examples involving guns, alcohol, drugs, and violence-promoting information).

\(^12\) The term "holdout" is usually associated with multi-party bargaining situations, such as those common in land assembly contexts, while "hold-up" is more frequently used in the context of two-party instances of bilateral monopoly. Both situations exhibit the same basic strategic dynamic; therefore, I will refer to them both as "holdout" problems here. See infra Part II.C (discussing holdout problems).

\(^13\) See, e.g., Calabresi & Melamed, supra note 1, at 1092, 1107 (defining liability rules and explaining how they can overcome holdout problems); infra Part II.C.

\(^14\) See Ayres & Madison, supra note 2, at 54 (explaining how inalienability could induce plaintiffs to reveal whether they value an injunction for its own sake or merely as leverage). One of my students, Steve Yelderman, also raised the possibility that alienability limits on injunctions to enforce patents could induce sorting by patent holders into different remedial regimes. The potential for alienability restrictions to induce self-selection in the service of distributive goals is explored in Rose-Ackerman, * supra* note 2, at 940 ("If policymakers wish to benefit a particular sort of person but cannot easily identify those people ex ante, they may be able to impose restrictions on the entitlement that are less onerous for the worthy group than for others who are nominally eligible.").

\(^15\) Ayres & Madison, supra note 2, examines how inalienable injunctions might respond to strategic remedial choices designed to "hold up" the defendant. Michael Heller has examined how bans on fragmentation (that is, prohibitions on alienating particular configurations) might be explained by a desire to reduce downstream holdout problems. Heller, * supra* note 2, at 1176-82.
other controls on property has not gone unrecognized, but the full implications of this point have yet to be traced. Here, I examine alternative means for addressing strategic dilemmas—whether the overharvesting or undercultivation problems associated with commons tragedies, or the coordination and holdout problems that are the hallmarks of anticommons tragedies. Doing so sheds new light on the interdependent relationship among limits on acquisition, use, alienability, and exclusion.

Third, the paper examines the conditions under which alienability limits might offer a more promising point of intervention than limits on acquisition, use, or exclusion. In comparing alternatives, it is essential to recognize that alienability is not a binary switch to be turned on or off, but rather a dimension of property ownership that can be adjusted in many different ways. While any restriction on alienability carries the potential to inefficiently block the flow of goods to higher-valuing users, carefully designed inalienability rules might have minimal "blocking costs" in certain settings while offering other advantages. In addition to being more easily administrable in some contexts, inalienability rules may have the capacity to sidestep information asymmetries by inducing self-selection by those who highly value the entitlement. Perhaps most important, alienability limits do not force sales and hence have different implications for autonomy than liability rules. Thus, they are of particular interest in settings where bargaining dilemmas have reached such a magnitude that some intervention into the ownership bundle is indicated.

Significantly, inalienability rules can be consciously designed to minimize the extent to which they lock up resources in suboptimal uses. For example, put options can be combined with alienability limits to avoid tying up resources in the hands of parties who, over time, become low valuers. Requiring the use of devices like second-price auctions can alter incentives to strategically acquire goods that hold significant value for only one party without blocking alienability altogether. Alienability limits can also be fine-tuned to achieve other kinds of social goals. For example, limits on alienability can remove intermediate options and force parties to make "all or nothing" choices that may be desirable from standpoints of efficiency or distributive justice.

17 See, e.g., Epstein, supra note 2, at 990 (“In essence the restraint on alienation is a substitute for direct remedies for misuse when these are costly and uncertain to administer.”).
19 See, e.g., Rose-Ackerman, supra note 2, at 939, 946-48; infra Part III.B.2.
20 See infra Part III.C.1.
21 See infra Part III.C.2.
22 See, e.g., Daphna Lewinsohn-Zamir, More Is Not Always Better Than Less: An Exploration in Property
The analysis proceeds in three Parts that roughly correspond to the three contributions just described. Part I uses the anxiety surrounding certain kinds of transfers as a springboard for exploring the relationship between strategic dilemmas and alienability. Part II builds on those lessons to present inalienability as a mechanism for managing resource tragedies. Part III works through a menu of adjustments to alienability rights and compares the performance of alienability restrictions with interventions at other possible chokepoints.

Before beginning, a clarification about the scope of the project is in order. My approach to inalienability rules in this paper is purely analytic: I seek to examine their potential as tools, to show how they work, how they differ from other approaches, where they might fall short, and how they might be honed to serve desired ends better. I do not grapple with larger questions surrounding the alienability of any specific entitlement or develop an overarching normative theory about alienability. Nor do I tout inalienability as the only or best answer to any particular problem or set of problems. My goal is more modest: to get inalienability rules out of the "special purpose" box to which they have been relegated and to convince readers to view them as viable instruments for addressing ubiquitous, costly dilemmas. Along the way, I hope to foster a broader rethinking of alienability's place in property theory.

I. ANXIETY AND ALIENABILITY

Proposed transfers may make people uneasy for any number of reasons. Many of these reasons have been extensively treated elsewhere, and I will not attempt to recount them all here. Instead, I want to isolate a specific, underappreciated source of concern—that the free alienability of a good, otherwise comfortably the subject of commerce, will prompt wasteful ex ante decisions about acquisition or use that manifest in costly resource dilemmas. Some initial taxonomic work in Section A will mark out this area of interest conceptually, and the examples and analysis in Sections B and C, respectively, will flesh it out further.

A. Extrinsic Concerns, Ex Ante Effects

Two dichotomies are especially relevant to this paper's project. First,
we can distinguish between "intrinsic" and "extrinsic" objections to a good's transfer. Intrinsic objections identify features of a particular good that make it a poor candidate for transfer or for market allocation in general. For example, writers opposing the sale of babies, human organs, or legal rights often allege harms intrinsic to the transfer of these items, whether framed in terms of affronts to the personhood of the parties involved, a degrading of the entitlement itself, or a coarsening of the sensibilities of society as a whole. 24 Extrinsic concerns about alienability, in contrast, are not based on any inherent problem with the transfer of the entitlement in question or with its allocation by the market; the focus is instead on alienability's contribution, within a given structural and institutional context, to social or economic problems that are not part and parcel of the transfer itself. By this definition, extrinsic objections could always be addressed through means other than alienability restrictions, although perhaps less efficiently. 25

Notably, both intrinsic and extrinsic objections might be raised about the transfer of the same good. For example, organ sales might be opposed both out of fear that the transfer would compromise some element of personhood and out of fear that an open market in organs would lead to violence aimed at the involuntary harvesting of organs. 26 The latter concern is extrinsic to the sale of the good itself and could be addressed through heightened enforcement of criminal law, although perhaps not as effectively. 27 The two primary strands of Richard Titmuss's famous argument about the effects of markets for blood 28 also illustrate how intrinsic and extrinsic arguments may become intertwined. Part of Titmuss's thesis focuses on the potential for commercial blood markets to introduce lower-quality blood into the system, given the "conflict of interests" that blood sellers (but not altruistic blood donors) have with their entitlements to sell their blood. For example, organ sales might be opposed both out of fear that the transfer would compromise some element of personhood and out of fear that an open market in organs would lead to violence aimed at the involuntary harvesting of organs. 26 The latter concern is extrinsic to the sale of the good itself and could be addressed through heightened enforcement of criminal law, although perhaps not as effectively. 27 The two primary strands of Richard Titmuss's famous argument about the effects of markets for blood 28 also illustrate how intrinsic and extrinsic arguments may become intertwined. Part of Titmuss's thesis focuses on the potential for commercial blood markets to introduce lower-quality blood into the system, given the "conflict of interests" that blood sellers (but not altruistic blood donors) have with their entitlements to sell their blood.


25 See Rose-Ackerman, supra note 2, at 938 (discussing inalienability as a response to market failure in instances where "straightforward responses" like internalizing externalities are unavailable or unduly costly).


27 See Bartnicki v. Vopper, 532 U.S. 514, 549-553 (2001) (Rehnquist, CJ., dissenting) (discussing the "dry up the market" justification for making conduct illegal, where doing so makes difficult-to-police violations less profitable).

28 RICHARD TITMUSS, THE GIFT RELATIONSHIP: FROM HUMAN BLOOD TO SOCIAL POLICY (1971). Debate surrounding Titmuss's work on blood has been extensive. See, e.g., Kenneth Arrow, Gifts and Exchanges, 1 PHIL. & PUB. AFF. 343 (1972); Rose-Ackerman, supra note 2, at 945-48; Emanuel D. Thorne, When Private Parts Are Made Public Goods: The Economics of Market-Inalienability, 15 YALE J. ON REG. 149 (1998).
respect to private information that bears on blood quality. This is an extrinsic objection to alienability, given that blood quality might be screened in other ways. A second and logically independent strand of Titmuss's argument, however, posits that the existence of the paid market in blood will actually drive donors out of the system. Here, the objection is an intrinsic one—that merely by making blood marketable, its meaning is altered in ways that keep it from being perceived as a meaningful gift. Because this transformation does not occur for ordinary goods (books and sweaters do not become inappropriate gifts merely because they are also sold), the argument must turn on some special characteristic of the good in question that makes its sale problematic.

Alienability concerns can also be divided temporally into ex ante ("upstream") and ex post ("downstream") objections. Think of a proposed transfer from \textit{A} to \textit{B} situated in the middle of a timeline. One set of reasons for blocking the transfer relates to what will happen following that transfer. Perhaps \textit{A} will regret it, or will suffer unanticipated (or myopically underrated) consequences. Maybe \textit{B} will misuse the entitlement or transfer it to others who will do so. The entitlement itself may suffer for having been the subject of a transfer. Broader consequences may also ensue. Perhaps the socially constructed meaning of the entitlement will erode. Or perhaps a society in which more \textit{B}'s and fewer \textit{A}'s hold the entitlement will be impoverished culturally or compromised distributively or morally. Thus, ex post effects may involve the person who parts with her endowment, the person who acquires it, the endowment itself, or society at large; they may be couched in terms that are consequentialist or deontological; the effects may occur immediately or take a long time to manifest.

A different set of reasons for blocking the \textit{A} to \textit{B} transfer would be to alter the upstream course of events by influencing whether and how parties initially acquire and use the entitlement. This, too, will have downstream consequences—indeed, that is the very point. But alienability's role in producing those consequences operates through an indirect mechanism. The value added by the \textit{A} to \textit{B} blockade comes not from blocking the \textit{A} to \textit{B}

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29 TITMUSS, supra note 34, at 240-46.
30 Id. at 223.
31 The same argument might, of course, be made with respect to a range of other goods whose sale is challenged on intrinsic grounds—organs, sexual services, reproductive services, and so on.
32 These effects would encompass not just individual interests in the entitlement but also what have been termed "structural" or "instrumental" justifications for the inalienability of particular endowments. See e.g., Vicki Been, "Exit" as a Constraint on Land Use Exactions: Rethinking the Unconstitutional Conditions Doctrine, 91 COLUM. L. REV. 473, 497-98 & n. 125 (discussing "structural" arguments for the inalienability of constitutional rights that relate to effects on society, governance, or third parties); Richard L. Hasen, Vote Buying, 88 CAL. L. REV. 1323, 1335-36 (2000) (discussing "non-instrumentalist" and "instrumentalist" rationales for making votes inalienable, and identifying the latter with Cass Sunstein's argument that the alienability of votes would change the meaning of voting) (citing Cass R. Sunstein, Social Norms and Social Roles, 96 COLUM. L. REV. 903, 964-65 (1996)).
transfer itself, but by inducing better pre-blockade decisions. Seeing a blockade ahead will influence A's decision to acquire the entitlement. Sometimes, these ex ante effects relate closely to features intrinsic to the good. For example, Titmuss's argument that markets in blood would alter incentives to engage in altruistic donation amounts to an upstream effect on individual "harvesting" choices that seems to turn on something intrinsic to the good in question. Often, however, ex ante rationales for inalienability are tied to extrinsic considerations such as efficiency or distributive fairness, which might also be pursued in other ways.

Similarly, ex post and intrinsic concerns share an affinity in the literature, even though they are not conceptually coterminous. Concerns about the intrinsic wrongness of transferring certain items feed naturally (although not exclusively) into concerns about the ex post effects the transfer itself will have on the parties, on the entitlement, and on society. Because ex post effects are often context-specific in just the way that intrinsic rationales demand, the two are frequently (although not inevitably) paired. Together, intrinsic and ex post arguments make up the bulk of scholarship about inalienability. This paper, in contrast, focuses on a different and often overlooked subset of alienability concerns: the area defined by the overlap of ex ante and extrinsic concerns. Thus, I focus on inalienability's impact on ex ante incentives to acquire and use goods that are not deemed intrinsically unsuited for market transfer. To get an intuitive sense of this category, it is helpful to consider a few examples of goods that I will call "anxiously alienable."

### B. Anxiously Alienable Goods

The following nonexhaustive list offers some concrete examples of anxiously alienable goods. Although these goods are generally accepted as appropriate articles of commerce, their transfer ignites concern under
certain conditions due to feared ex ante incentive effects on acquisition or use. That concern, interestingly, does not always translate into restrictions on alienability; thus, the legal treatment of the items on the list varies. Each of these examples has received extensive treatment by other authors which I do not attempt to summarize here; my brief descriptions are instead designed to point to commonalities (and some differences) among the cases.

1. Patents

Patent holders may license their patents to others rather than develop marketable goods and services themselves. While this power to license is not usually deemed problematic, some patent holders who seek licensing arrangements are tagged as "trolls." Although definitions vary, concerns focus on entities that strategically acquire a patent for the express purpose of later licensing it (that is, with no plan to practice it), then lie in wait as other business entities develop products or services for which the patented material is an integral part. Once reliance on the patented element has reached a very high level (for example, the production of millions of "BlackBerry" handheld PDAs) the troll emerges and threatens a devastating shutdown through injunctive relief unless a licensing agreement is negotiated. The degree of monopoly power enjoyed by the patent holder is obviously great at this stage.

Concern over such "trolls" (although not denominated as such) is evident in Justice Kennedy's concurrence in *eBay v. MercExchange*, a case goods on this list. See, e.g., Steven Cherensky, *A Penny for Their Thoughts: Employee-Inventors, Preinvention Assignment Agreements, Property, and Personhood*, 81 CALIF. L. REV. 595 (1993) (discussing a personhood argument against preinvention agreements that assign patent rights to the employer).

38 The term has been attributed to Peter Detkin, who coined it in 2001 when he was a lawyer at Intel. *HELLER, GRIDLOCK*, supra note 18, at 218-19 n.34. According to Detkin, patent trolls "try to make a lot of money off a patent that they are not practicing and have no intention of practicing and in most cases never practiced." Id.


40 See, e.g., Lichtman, supra note 39; Lemley & Shapiro, supra note 39. The threatened shutdown of BlackBerry service was averted by a $6.125 million settlement reached shortly before a judge was expected to issue an injunction. See Ian Austen, *BlackBerry Service to Continue*, N.Y. TIMES, Mar. 4, 2006.

41 Although all patents grant a limited monopoly, the degree of leverage this confers against another party depends on questions of both remedies and substitutes. As the infringer moves farther along the path to production, viable substitutes dwindle; the company, through its investments, becomes increasingly committed to one manner of proceeding. See Lichtman, supra note 39, at 2. By analogy, all land is unique and hence each landowner holds a monopoly over a specific location, but this only produces significant monopoly power in fairly limited circumstances—as where the land is uniquely well-suited to some particular purpose, or is part of a larger assembly, as for a railroad or highway. Thomas W. Merrill, *The Economics of Public Use*, 72 CORNELL L. REV. 61, 75-75 (1986).
holding that a four-factor test, not an automatic presumption, determines whether a patent holder is entitled to injunctive relief. On remand, the district court declined to grant an injunction, finding that "MercExchange has utilized its patents as a sword to extract money rather than as a shield to protect its right to exclude or its market-share, reputation, goodwill, or name recognition." The ability to use things that one owns "to extract money" is of course the essence of alienability.

2. Domain Names

A practice known as "cybersquatting" developed from the acquisition structure for internet domain names. Cybersquatters are those who strategically acquire domain names closely associated with well-known companies or individuals, only to then attempt to resell those names to those companies or individuals for a profit. Congress responded with the 1999 Anticybersquatting Consumer Protection Act (ACPA), which provided remedies against domain name owners found to have "a bad faith intent to profit from" a protected mark. ACPA's multi-factor test for bad faith includes (but is not limited to) nine enumerated factors, subject to a safe harbor. Factors weighing against a finding of bad faith include the domain registerer's own intellectual property rights in the name, the fact that the domain name is the registerer's own legal name or other commonly used name, and the fact that the domain name had already been used by the registerer for bona fide purposes. Factors suggesting an intent to harm the

44 The system of domain name registration permits anyone to pay a nominal fee and claim a website address, on a relatively unrestricted first-come, first-serve basis. See, e.g., Porsche Cars N. Am., Inc. v. Porsche.net, 302 F.3d 248, 252 (4th Cir. 2002) ("A person seeking the right to use a particular domain name may register with one of a number of registrar organizations that assign domain names on a first-come first-served basis."); Anupam Chander, The New, New Property, 81 TEX. L. REV. 715 (2003) (discussing and criticizing the "first-come, first-serve" system of domain name rights). Federal statutes place some limits on domain name registration and use, however. See infra notes 46-47. A great deal has been written about cybersquatting and related phenomena; some treatments that connect the topic to larger property theory and mechanism design questions include Gideon Parchomovsky, Trademarks, Domain Names, and Internal Auctions, 2001 U. ILL. L. REV. 211; Lewinsohn-Zamir, supra note 22, at 693-94; Chander, supra.
46 Id. at (B)(i) (I), (II), (III), & (IV).
48 Id.
holder of the protected mark or to extract money from the protected-mark holder would weigh in the opposite direction. In some circumstances, an offer to sell the name is deemed indicative of bad faith.

3. Land Use Entitlements

The possibility that injunctions will be used to exert undue leverage, already mentioned in the patent context, emerges again in the realm of land use entitlements. Consider the case of Pile v. Pedrick, in which one party built a wall with foundation stones that encroached trivially on the other party's property. Refusing damages, and further refusing to allow the other party to file off the ends of the offending stones (which would require entry onto the plaintiff's land), the plaintiff insisted on an injunction that would require complete destruction of the wall and the building to which it was attached. Presumably, the motive for taking this extreme position was either spite or the desire to extract larger damages than the law prescribed.

The law often resorts to liability rules to address such innocent encroachments. Either the encroacher is permitted to remain on the land by paying fair market value for it, or (in the case of larger encroachments falling under the "innocent improver" doctrine) the landowner is entitled to the property only upon payment of fair market value for the improvements. Both approaches place the land and the improvement in the same hands without the need for mutual consent, and hence avoid strategic posturing. However, there may be some situations where an injunction issues that, if enforced, would be inefficient. To deter parties from insisting on injunctions solely to gain bargaining leverage, Ian Ayres and Kristen Madison have proposed an alienability limit—a default rule specifying that the plaintiff may not sell her injunction to the defendant—coupled with procedures that would allow the defendant to voluntarily increase the amount of damages that will be awarded. This procedure
would put the plaintiff to a forced, final choice between damages (as augmented by the defendant) and an injunction that cannot be lifted in exchange for compensation. 57

The bargaining dilemma that Ayres and Madison identify is not limited to injunctions. Coase pointed out a converse problem with the strategic exercise of land use rights that lie within an owner's discretion (and that are therefore not enjoindable):

_A_ threatens to build a house which will spoil the view from, and block the light to, _B_’s house. . . . _A_ demands £1,000 as the price of agreeing not to build . . . . Is this blackmail? Suppose that _A_ would not have built, whether _B_ made this payment or not, because the cost of building a house on this site exceeded the price at which it could be sold. In these circumstances, the demand for £1,000 could be regarded as blackmail or something akin to it. It is a payment to _A_ for agreeing not to do something which he has no interest in doing. 58

Many similar problems of the "pay me not to" (or "pay me to stop") variety can be readily imagined, from ugly structures to jarring noises.

4. Damaging Information

Whether inadvertently or through "digging," a party may acquire information about a person that, if disclosed, would be highly damaging to that person's reputation, profession, or relationships. It is perfectly legal to disclose that information oneself or to sell it to third parties, such as tabloids, who will disclose it. It is also perfectly legal to keep the information to oneself. But offering to sell the suppression of the information to the person who would be harmed by its disclosure is a serious crime, blackmail. This is thought to present a puzzle or paradox. 59

Why is it a crime to offer a person whose fate turns on the release or

98-100.

57 Id. at 100 ("Inalienability and additur in effect give defendants the right to make a take-it-or-leave-it offer.").

58 Ronald H. Coase, The 1987 McCorkle Lecture: Blackmail, 74 VA. L. REV. 655, 670 (1988); see Robert Nozick, ANARCHY, STATE, AND UTOPIA 84-85 (1974) (presenting a similar example in which a "neighbor has no desire to erect the [ugly] structure on the land; he formulates his plan and informs you of it solely in order to sell you his abstention from it").

suppression of the information the chance to influence, through a monetary payment, which of two (entirely legal) options one will pursue? Damaging information, generally alienable, somehow becomes a forbidden item of commerce when offered to the one person we might expect to be most interested in what happens to it.

5. Water

In Western states where water is scarce, a rule of prior appropriation allocates rights based on diversion for beneficial use. Water rights are transferable, subject to limitations, but buying rights for speculative purposes is prohibited. Typically, this prohibition is enforced through beneficial use requirements that do not permit holding water for future use. If one fails to make beneficial use of water for a period of time, rights to it can be lost. One may only transfer rights in water that has been put to beneficial use, and the buyer must continue with beneficial use in order to maintain the rights. These restrictions are apparently driven by concerns that speculative appropriators could monopolize the water supply, causing prices to spike upward in a way that could threaten livelihoods and even lives. Other restrictions on transfers, such as requiring that the buyer be located in the same stream basin and make the same use of the water, may be understood as responses to measurement difficulties in allocating use rights.

In Eastern states, where water has generally been more plentiful, a riparian system bundles the rights in surface water with the ownership of property abutting the water source, precluding the a la carte alienation of water rights. Reasonable use limitations, coupled with distinctions like those between "natural" and "artificial" uses, further prevent water from

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60 See, e.g., DUKEMINIER ET AL., supra note 55, at 34-35; see also Henry E. Smith, Governing Water: The Semicommons of Fluid Property Rights, 50 ARIZ. L. REV. 445, 455 (2008) (noting that "in many states, prior appropriation has acquired a regulatory overlay").


62 See Zellmer, supra note 61, at 12-13; Neuman at 964. Sometimes there are outright prohibitions on speculation. See, e.g., Zellmer, supra note 61, at 13 n. 73 (citing Colo. Rev. Stat. 37-92-305(9)(b)). There are a number of exceptions to this rule. See id. at 21-31. For example, states and local governments can hold water for future use. See id. at 21-24; Neuman, supra, at 968.


64 Zellmer, supra note 61, at 20-21.

65 See e.g., Zellmer, supra note 61, at 15-16.


67 See, e.g., Epstein, supra note 2, at 979-82.
being extracted from the stream for resale.\textsuperscript{68} Although groundwater is handled through a separate regulatory system, alienability may raise concern in that context as well.\textsuperscript{69} For example, a Vermont businessman's recent plan to withdraw 250,000 bottles of water each day from an East Montpelier spring has attracted opposition from neighbors.\textsuperscript{70} Analogous concerns about excessive draws against a common pool explain both the recently-enacted Great Lakes Compact, which largely prohibits diversion of water from the Great Lakes basin, and continuing ire against the compact's "bottled-water loophole."\textsuperscript{71}

6. Scarce Seats

Legal limits and social opprobrium often attach to so-called "ticket scalpers" who buy tickets to popular events solely for the purpose of reselling them later at a higher price.\textsuperscript{72} Related concerns surround the resale of access to other scarce goods, such as preferred airline seats\textsuperscript{73} or tables at restaurants.\textsuperscript{74} In such cases, the party offering the good or service has set the price below the market-clearing level,\textsuperscript{75} producing queuing (and in the restaurant case, bribes). As a result, there are arbitrage opportunities for an intermediary. The fact that the underlying good is openly sold suggests that the concern stems from the intermediation itself rather than from a conviction that the good in question is intrinsically unsuited for sale.\textsuperscript{76}

\textsuperscript{68} See, e.g., id.; Smith, supra note 60, at 473.
\textsuperscript{69} See DUKEMINIER ET AL., supra note 55, at 34 (discussing the historical and modern treatment of groundwater).
\textsuperscript{70} See Felicity Barringer, Bottling Plan Pushes Groundwater to Center Stage in Vermont, N.Y. TIMES, Aug. 21, 2008.
\textsuperscript{71} See Susan Saulny, Congress Passes Great Lakes Protection Bill, N.Y. TIMES, Sept. 24, 2008, A14 (noting that diversion exceptions are limited and would require approval from all eight states bordering the lakes); Kari Lydersen, Bottled Water at Issue in Great Lakes, Sept. 29, 2008, A07 (discussing controversy over the compact's exception for water in containers with capacities of 5.7 gallons or less).
\textsuperscript{72} See, e.g., FEINBERG, supra note 59, at 231-38; see also text accompanying notes 146-149, infra.
\textsuperscript{73} See Ron Lieber & Susan Warren, Southwest Makes It Harder to Jump the Line --- Airline Tries to Shut Down Web Sites That Help Fliers Beat Stampede for Good Seats, WALL ST. J., June 7, 2006.
\textsuperscript{74} See, e.g., Monica Eng & Christopher Borrelli, Your Table Is Ready—For a Price, CHI. TRIB., Aug. 8, 2008, at 1 (discussing the online service, tablexchange.com, which sells reservations to overbooked restaurants).
\textsuperscript{75} But see Pascal Courty, Some Economics of Ticket Resale, 17 J. ECON. PERSP. 85, 85 (2003) (questioning the underpricing hypothesis).
\textsuperscript{76} It is possible to quibble with this point. Consider a case that is a bit harder to classify—the practice of law students attempting to buy their way into oversubscribed classes. See Martha Neil, NYU Students Seek Coveted Law School Classes, Will Pay Cash, ABA JOURNAL, July 28, 2008, available at http://www.abajournal.com/weekly/nyu_students_seek_coveted_law_school_classes_will_pay_cash. Here, the underlying good (a legal education) is the subject of a market transaction, albeit one that only a limited number of people are invited to engage in. Once one's tuition is paid and one becomes a member of a law school community, however, access to different portions of the educational experience may be rationed on non-monetary bases for reasons intrinsic to the meaning of the community and its collective endeavor. See Levmore, supra note 7, at 120-21. One might try to make a similar argument about, say, the community of people who are taking a particular Southwest Airlines flight—that seats are allocated among them on a non-monetary basis for reasons intrinsic to the Southwest flying experience.
C. Middlepeople and Monopolists

Nearly all of the cases above involve intermediaries or "middlemen" whose decision to acquire the entitlement is entirely a function of its alienability. In the remaining examples (such as those involving land use rights), alienability creates an incentive to use or enforce an existing entitlement that would not otherwise be used or enforced. In many of these cases, the incentive is enhanced by the chance of wielding significant monopoly power. If the entitlements in question were inalienable, certain acquisitions and threatened uses would drop out of the picture. Foreseeing the inability to sell, those motivated solely by resale opportunities would simply select out of the market. Inalienability, then, could serve as a tool to change the mix of acquisition and use decisions associated with a given entitlement.

Of course, the fact that inalienability could be used in this way does not establish that it should be. The fact that strategic acquisition for resale can produce anxiety does not dictate any particular response, and one might well question whether restricting alienability could ever be the right answer. Driving out transactions is usually a bad idea—although consumers may dislike middlepeople for skimming away surplus, such intermediaries typically add value to the market as a whole by lowering search costs, absorbing risk, thickening markets, and spanning time and space to match up consumers with products and services.77 Notwithstanding the anxiety that "speculators" and other intermediaries have produced throughout history,78 as a rule they appear to make markets work better.79 Is there anything about anxiously alienable goods (or some subset of them) that might cast doubt on this general principle?

One way to approach the question is to observe that some transactions (or threatened transactions) are so fraught with fairness or efficiency concerns that the question is not whether the law will become involved, but how. If policymakers decide that a particular set of transactions leads to unacceptably high bargaining costs or to other normatively unacceptable outcomes, an intervention of some sort is inevitable—whether it takes the

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79 In financial markets, speculative activity is credited with helping to generate more information and liquidity, among other benefits. For a recent discussion of these points in the context of the SEC’s (now repealed) ban on short-selling, see Menachem Brenner & Marti G. Subrahmanyam, End the Ban on Short-Selling, FORBES.COM, Oct. 1, 2008, http://www.forbes.com/2008/09/30/short-selling-ban-oped-cx_mh_1001brenner.html; see also Kara Scannell & Craig Karmin, Short-Sale Ban Ends to Poor Reviews, WALL ST. J., Oct. 9, 2008. For discussion of the benefits associated with land speculation, see, e.g., Lewinsohn-Zamir, supra note 22, at 694; Epstein, supra note 2, at 989.
form of reviewing particular transactions and applying punishments if indicia of "bad faith" are found, substituting liability rules for property rules, altering acquisition protocols, or something else. Because all of these possible responses will cost something, it makes sense to compare the costs of inalienability with those of the other alternatives. An examination of the potential fairness and efficiency concerns implicated by anxiously alienable goods indicates why the law might get involved and provides a preliminary sense of whether inalienability might offer a viable avenue for that involvement.

1. Fairness Concerns

Perceptions of unfairness, perhaps augmented by cognitive biases, offer important explanations for the concern that attaches to anxiously alienable goods. While in many settings involving inalienable entitlements, distributive concerns focus on protecting would-be sellers from exploitation by would-be buyers (think, for example, of the sales of organs or votes), concerns about exploitation run in the other direction in the case of anxiously alienable goods. Here, sympathies lie with the would-be buyer, while the would-be seller is regarded with suspicion. Three factors seem especially important in this connection.

First, people may perceive unfairness whenever the owner of a good has sufficient leverage to raise prices above competitive or accustomed levels. For example, one study found that 82% of respondents viewed it as either "unfair" or "very unfair" for a merchant to raise the price of snow shovels after a snowstorm. The snowstorm may be extensive enough to give a merchant a temporary geographic monopoly—if people cannot move their cars without buying a shovel, they can only buy from a store within walking distance—and the leveraging of this market power may be viewed as unfairly exploiting a vulnerability. On the other hand, the potential for such a price boost may have created the incentive for the merchant to stock the shovels in the first place, allowing them to take up floor space and overhead during the many non-snowy days preceding the storm. Moreover, the higher price arguably does a better job than queues or mob scenes at efficiently moving the newly scarce resources to their highest valuing users. Yet perceptions of unfairness remain, perhaps because of the

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82 See TREBILCOCK, supra note 80, at 89 (noting that in this scenario, "the price mechanism is being invoked to ration goods in temporary short-supply among an excess of demanders").
tendency to focus on the price at which the shovels were available before the storm.\(^{83}\) Similar effects may generate distaste for ticket scalpers or reservation merchants.

Second, and closely related, equity concerns are likely to be heightened when the good in question is necessary to forestall a loss. Losses, of course, are a function of baselines, and hence a matter of framing.\(^{84}\) However, some goods, like water, are so essential to life that lack of them would be unambiguously viewed as a loss by everyone.\(^{85}\) Likewise, the inability to control an entitlement that is tightly associated with one's identity (even if someone else is the legal owner) could threaten especially painful losses—a factor that could be relevant for some anxiously alienable goods, such as domain names or damaging information.\(^{86}\) Even the lowly snow shovel is necessary to keep people from experiencing a loss relative to ordinary days—being snowbound.\(^{87}\) Similar losses are easy to see in the enforcement of an injunction that will disrupt a going concern, the building of an ugly structure, and so on.

Third, the resale of entitlements that are not allocated through market processes or that are initially sold below the market-clearing price may contribute to a perception of unfairness. A review of the list above reveals that anxiously alienable goods tend to fit this description. If the initial allocation of the good did not screen for high valuation, it is likely both that the initial holder of the entitlement will not be its highest valuer and that a large amount of surplus will result from moving the entitlement into the hands of that high valuer. To allow an intermediary who initially acquires and then resells the entitlement to claim a significant share of this surplus may seem to grant her an unearned windfall.\(^{88}\)

Sometimes, however, the seller acquired the good through some past effort, as in the case of patents, or on the basis of some value added, such as contributing liquidity or special knowledge. Here, the picture is less clear, even from a purely distributive perspective. We might wish to reward

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\(^{83}\) Kahneman, Knetsh & Thaler, supra note 80, at 729-31 (discussing the role of "reference transactions" in fairness evaluations).

\(^{84}\) See id. at 731-32.

\(^{85}\) See, e.g., FEINBERG, supra note 59, at 232 (distinguishing ticket scalping from charging a high price for water to a person dying of thirst); TREBILCOCK, supra note 80, at 84-101 (distinguishing situations based on whether they pose a threat to life).

\(^{86}\) I thank Daria Roithmayr for comments on this point. For an extended examination of the distributive implications of domain name policy, see generally Chander, supra note 44.

\(^{87}\) Alternatively, the price increase for the shovel might be the loss in the story. If prices had been at "storm levels" all along (even with very frequent "sales"), the reaction would likely be much different. See Kahneman, Knetsh & Thaler, supra note 80, at 732 (71% of subjects viewed as unfair a car dealer's $200 price increase in response to the shortage of a popular car model, while only 42% thought it unfair for a dealer who had previously offered a $200 "discount" for the car to revert to the car's list price in these circumstances).

\(^{88}\) But see Eric Kades, Windfalls, 108 YALE L.J. 1489, 1505-10 (1999) (arguing that what appears to be a "windfall" is often the result of planning and effort). In these cases, the initial amount paid may serve as a "reference transaction" that influences the evaluation of the resale's fairness. See Kahneman, Knetsh & Thaler, supra note 80, at 729-31.
creative work and other useful efforts by granting control over at least some portion of the surplus that results. But what if part of the surplus on the table is generated not by those efforts alone but by an idiosyncratically vulnerable position that another party comes to occupy? An analogous question arises with respect to a landowner's right to a share of the surplus that comes from combining her property with that of others, where that surplus comes not from anything that the landowner has done but rather from a larger project conceived by someone else.\(^89\)

These fairness points may seem too cognitively malleable or normatively indeterminate to offer much help in understanding, much less addressing, anxiety about alienability. But inalienability's capacity to filter out particular transactions (and transactors), if otherwise justified on efficiency grounds, could have the side benefit of reducing unfairness perceptions—and potentially doing so in a manner that is less costly than other possible policy reactions.

2. Inefficiencies

A paradigmatic source of inefficiency is the costly wrangling associated with bilateral monopoly.\(^90\) Land use disputes between neighbors, blackmail, and some of the other scenarios discussed above introduce exactly this concern—the good, offered by a single seller, has an idiosyncratically high value for a single buyer while remaining worthless, or very nearly so, to everyone else. The risk of bargaining impasse or wasteful negotiation is quite high in such cases, especially when the surplus at issue is very large. Significantly, the efficiency analysis is indifferent to how the available surplus gets distributed between the parties, except insofar as distribution feeds back into ex ante incentives to engage in productive activities or affects the efficiency of the bargaining process itself.\(^91\) The fear is not that one party will "take advantage" of another or get more surplus than they "deserve," but rather that worthwhile deals will fail altogether, or will happen only after much value is dissipated through costly strategic interactions.

Such bargaining concerns have received a great deal of attention in the literature comparing property rules and liability rules. In many instances, society may view the costs of wrangling and the risk of impasse as the price it must pay to maintain a system that gives parties appropriate incentives to create unique things of value, to acquire and use special skills, and so on.

\(^89\) See, e.g., Merrill, supra note 41, at 86.
\(^91\) See, e.g., A. Mitchell Polinsky, Resolving Nuisance Disputes: The Simple Economics of Injunctive and Damage Remedies, 32 STAN. L. REV. 1075, 1077-78 (1980).
But suppose we could be certain that the acquisition or use that created the bilateral monopoly added no social value. In that case, the wrangling associated with the resulting bargaining games would produce only a loss. A mechanism for filtering out these kinds of transactions—worthless intermediations that introduce bargaining dilemmas without any countervailing social benefits—would seem welcome from an efficiency standpoint.

Those analyzing phenomena like blackmail and cybersquatting have correctly homed in on the worthlessness of the underlying acquisition activity. But worthlessness is a slippery benchmark; as Russell Hardin notes, all of us do lots of things that fail to generate any social product. For the most part, however, people internalize the costs of doing (apparently) pointless things, which provides a strong incentive not to engage in them unless their consumption value or some hidden benefit for others makes them worth their opportunity costs. Thus, the market generally drives out truly worthless intermediation. But if the meddler can leverage her worthless intervention into significant monopoly power, her ability to offload costs onto a hapless victim keeps the essential worthlessness of the intervention from operating as a check. That same monopoly leverage then gives rise to high bargaining costs. In such cases, inducing parties to select out of the marketplace through alienability limits might avoid costly bargaining problems relatively cheaply; although some transactions would be blocked, they would be transactions that add no value.

How well do our problem cases above align with this model? Buying domain names for resale seems to line up reasonably well, assuming (as seems true) that the intermediaries' involvement plays no role in sustaining or funding the system for making domain names available. Damaging information fits well up to a point, but then hits a snag. Sometimes the information that is uncovered holds market value, keeping the intermediary's involvement from being completely useless. The model

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92 Cf. Coase, supra note 58, at 671 ("It is obviously undesirable that resources should be devoted to bargaining which produces a situation no better than it was previously.").

93 See, e.g., Lewinsohn-Zamir, supra note 22, at 684 (distinguishing cybersquatting from land speculation on the grounds that the former "is a socially wasteful activity"), Coase, supra note 58, at 671 ("It is obviously undesirable that resources should be devoted to bargaining which produces a situation no better than it was previously."); Douglas H. Ginsburg & Paul Schechman, Blackmail: An Economic Analysis of the Law, 141 U. Pa. L. Rev. 1849, 1860 (1993) ("No rational economic planner would tolerate the existence of an industry dedicated to digging up dirt, at real resource cost, and then reburying it.") (footnote omitted); NOZICK, supra note 58, at 84-85 (contrasting a case in which a neighbor has a legitimate desire to build a "monstrosity," where paying him not to do so "will be a productive exchange," with the unproductive exchange that would follow if the neighbor came up with the building plan "solely in order to sell you his abstention from it"). But see Joseph Isenbergh, Blackmail From A to C, 141 U. Pa. L. Rev. 1905, 1919-21 (1993) (questioning whether the bargaining in blackmail situations can really be classified as unproductive, given the realignment of property rights it potentially produces).


95 See text accompanying notes 251-255, infra (discussing "market-price" blackmail). In the case of incriminating information, it might be argued that the intermediation of blackmailers serves an additional
arguably fits even less comfortably with patents; monopoly power may exist, but as long as "trolls" add some value, there is not the kind of worthless meddling that the pattern calls for.\footnote{For arguments discussing the value added by trolls, see, e.g., James F. McDonough III, The Myth of the Patent Troll: An Alternative View of the Function of Patent Dealers in an Idea Economy, 56 EMORY L.J. 189 (2006).} Of course, it is not necessary that a class of transactions be utterly valueless in order for filtering them out to be the best thing, on balance. The question depends not only on the value of the transactions but also on the costs of the bargaining situations they create and the costs of alternative ways of addressing those bargaining situations. Bringing alienability explicitly into the picture permits just such a comparison. It may also be possible, as discussed below, to adjust alienability in ways that selectively flush out relatively worthless intermediations while leaving incentives unchanged for the relatively valuable ones.\footnote{See infra Part III.C.2.}

Land use presents a somewhat different picture than the other scenarios, in that parties are faulted for threatening to use or enforce an existing right, rather than for acquiring a right anew for leverage purposes.\footnote{We might think of an injunction as an entitlement that might be intentionally acquired for leverage purposes. But if strong exclusion rights are part of what the landowner holds, the injunction arguably involves only the enforcement of an existing entitlement rather than the acquisition of a new one.} Although it is often assumed that the threatened use or enforcement of a right that one would not independently find valuable is a social waste, this might not always be true.\footnote{See Isenbergh, supra note 93, at 1919-23 (observing that land use bargains that appear to leave things unchanged may actually result in a useful realignment of property rights "beneath the surface").} For example, a landowner's threat to build an ugly structure or a tall fence might convey information to her neighbor about the extent of their respective land use packages. This new knowledge is not completely worthless if it leads the neighbor to consider bargaining to a different rights allocation. Such a bargain could lead to a new servitude on the threatening owner's land that would prevent a future owner, who might genuinely wish to build some unsightly structure, from carrying out that plan.\footnote{See id.} More broadly, the possibility of such threats may lead to useful societal arrangements—such as reciprocal covenants that restrain each landowner from undertaking actions like the building of ugly fences.\footnote{However, to the extent these new rights allocations are hard to alter, new problems may be presented. See, e.g., Lee Anne Fennell, Contracting Communities, 2004 U. ILL. L. REV. 829, 855-64.} Still, it is worth asking whether the improvement in rights definition that flows from the builder's threat carries a large enough social benefit to justify the resulting bargaining costs.

The last two examples in the list—water and scarce seats—diverge from the pattern in other ways. Water speculators and ticket scalpers do not (at
least typically) introduce the prospect of bilateral monopoly.\textsuperscript{102} There are multiple units of the good in question, multiple potential buyers, and likely multiple sellers as well—the prospect of two parties wastefully vying over a large amount of surplus seems remote, and the worthlessness of the intermediation is at least open to question. Nonetheless, if one party were to gain a monopoly position over the resource, the usual deadweight loss might result in which some customers who would be willing to pay the competitive price no longer purchase the good.\textsuperscript{103}

A different sort of problem arises when the party who is willing to pay the most for the entitlement presents a threat to a common pool resource or public good. Thinking again about ex ante effects, an inalienability rule might induce self-selection by those who will be good contributors. If people who are willing to engage in a given acquisition protocol, whether standing in a line for tickets or farming the land for a number of years, also happen to be good contributors to a public good (e.g., an enthusiastic audience or the successful settlement of the West) then prohibiting resale will be necessary to make that self-selection work.\textsuperscript{104}

Similarly, erasing the prospect of resales would reduce the incentive to "stockpile" entitlements in an effort to command monopoly power. Because the viability of some common pool resources depends on faith that others will not threaten the good's continued availability through stockpiling, getting stockpilers to self-select out of the commons could have important effects.\textsuperscript{105} At a more basic level, the draws that commoners will make against common pool resources will be more modest if they are drawing only for their own use, rather than for resale.\textsuperscript{106} This analysis has obvious relevance to rights in water and other natural resources, and is best taken up in the next Part's examination of alienability restrictions as potential responses to the strategic dilemmas associated with the commons and the anticommens.

\section*{II. INALIENABLEITY AS TRAGEDY MANAGEMENT}

In this Part, I will examine more broadly the role that alienability limits could play in managing collective action problems surrounding resources. My goal at this stage is not to argue that inalienability rules are superior to...

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\textsuperscript{102} Scenarios like the one in which person a dying of thirst encounters the only water source within reach would be exceptions. See Joel Feinberg, The Moral Limits of the Criminal Law, Vol. 3: Harm to Self 250 (1984) (discussing this example, posed in Jeffrie G. Murphy, Consent, Coercion, and Hard Choices, 67 Va. L. Rev. 67, 88-89 (1981)).
\textsuperscript{104} See infra notes 146-150 and accompanying text (discussing these examples and citing past work on them).
\textsuperscript{105} See text accompanying note 127, infra.
\textsuperscript{106} See infra notes 117-120 and accompanying text.
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other interventions; often, they are not. Rather, I hope to show how adjustments to alienability can serve as complements to and substitutes for other adjustments to the property bundle, such as the use of liability rules in place of property rules. The examples discussed in this section thus show how inalienability could play a role in increasing the available surplus within various collective settings, whether private or public. Of course, it is an entirely separate question, not reached here, whether the government should expend resources to facilitate the realization of that surplus, especially in instances where it will redound to the benefit of a small group or private entity rather than to the public at large.

First a definitional point: While inalienability can be construed quite broadly to include any restriction that has either the purpose or effect of making transfers more difficult or unlikely, it is helpful to distinguish legal constraints on the transfer of property ("alienability limits" or "inalienability rules") from other conditions, restrictions, or features that limit, as a practical matter, the seller's prospects for alienating the property ("marketability"). The former category includes not only outright bans on transfers, but also transfer taxes or fees, procedures that must be completed prior to sale, criteria that transferors or transferees must meet (such as age restrictions or minimum holding periods), limits on the permissible price range, requirements that items be sold as a bundle (or separately), limits on the times at which transfers may occur, and so on. In the latter category we might place servitudes attaching to real or personal property

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107 Later, I take up the question of when inalienability rules might be preferred. See infra Part III.
108 See, e.g., Rose-Ackerman, supra note 2, at 931 ("Inalienability can be defined as any restriction on the transferability, ownership, or use of an entitlement").
109 These constraints might be imposed by law or by private entities.
109 See, e.g., Heller, supra note 2, at 1200 (distinguishing alienability from marketability in a slightly different manner); PAUL GOLDSTEIN, REAL PROPERTY 474 (1984) (distinguishing "free alienability," which in his lexicon "means that a landowner can in disposing of his lands impose whatever conditions he wishes for as long as he wishes," with "][free marketability," which goes to whether a property interest is "readily saleable"). The distinction tracks one that has been made in property law between restraints on the alienation of a fee simple absolute and restraints on land use that hinder the owner's ability to alienate the property. See, e.g., Mountain Brow Lodge No. 82, Indep. Order of Odd Fellows v. Toscano, 64 Cal. Rptr. 816, 818-19 (1967) (distinguishing restrictions on the alienability of a fee simple, which are general invalid, from restraints on use, which are often valid).
110 Requiring the sale of certain minimum bundles corresponds to "antifragmentation" rules that are often associated with preserving marketability. See Heller, supra note 2, at 1176-82. The converse requirement that items be sold only separately, rather than built into larger transactions, has been explored in the context of rights and liberties in W. Stephen Westermann, A Theory of Autonomy Entitlements: One View of the Cathedral Nave Dedicated to Constitutional Rights and Other Individual Liberties (2007) available at http://www.ssrn.com/abstract=977964, at 18 (discussing "anti-bundling inalienability rules").
112 It is possible to combine these conditions in various ways. For example, the tax code contains some provisions that link the tax due on the realization of a gain to the holding period of the asset. See, e.g., Stout, supra note 78, at 703, 733-34; Internal Revenue Service, Tax Facts about Capital Gains and Losses, IRS Tax Tip 2008-35, available at http://www.irs.gov/newsroom/article/0,,id=106799,00.html. This approach effectively prices alienability within different holding periods. I thank Jonathan Nash for this point. Similarly, some affordable housing programs phase in the amount of equity that a departing owner is entitled to receive based on the holding period, again pricing rather than prohibiting alienability. See e.g., J. Peter Byrne & Michael Diamond, Affordable Housing, Land Tenure, and Urban Policy: The Matrix Revealed, 34 FORDHAM URB. L.J. 527, 545-47 (2007).
that restrict its use, or particular entitlement configurations, such as single square inches of land, that are unattractive to most buyers.

Legal rules can affect either dimension or both at the same time. Both are of course relevant to whether a transfer actually occurs. Recognizing this, some scholars have emphasized the ability of alienability restrictions, like those requiring that property be sold in certain minimum bundles, to preserve downstream marketability. But alienability limits can also have important upstream impacts on incentives to acquire and use entitlements.

A. Overharvesting

Limits on alienability can respond indirectly to concerns about inefficient draws on a common pool resource. For example, a ban on the sale of eagle feathers may be instrumental in enforcing a prohibition on killing eagles; its overbreadth in blocking the sales of eagle parts taken before the ban went into effect may be justified by difficulties in distinguishing feathers acquired before the ban from those acquired afterwards. An alienability restriction can have important effects on harvesting levels even if the ban on acquisition is nonexistent or woefully underenforced. The reason is straightforward: The incentive to harvest is magnified if a thick resale market exists for harvested goods. Without

113 See Heller, Anticommons, supra note 18, at 682-84 (1998) (discussing Quaker Oats's 1955 "Big Inch" promotional giveaway in which millions of deeds to square inches of land in the Yukon were packaged in cereal boxes); see also Heller, GRIDLOCK, supra note 18, at 6-8 & fig. 1.2.

114 For example, if certain categories of people are legally disabled from receiving or owning a good, the result is a legally mandated thinning of the market which might be classified both as an alienability restriction and as an impediment to marketability. See Rose-Ackerman, supra note 2, at 935-36 (discussing such “limits on ownership”). In general, we would expect limits on alienability to reduce marketability. For example, a minimum holding period makes an entitlement harder to transfer both because of the restriction itself (one must wait for the minimum period to elapse before a transfer can be made) and because of the restriction's effect on the desirability of the bundle (some prospective buyers will be put off by the holding period). Similarly, taxes on transfers reduce the surplus available for the parties to a transaction and thus make fewer such transactions worthwhile. In some cases, however, alienability limits are put in place in an effort to preserve long-run marketability. See infra note 116 and accompanying text.

115 The impact that both elements have on transfers has led some authors to refer to them both as facets of alienability. See, e.g., Carol M. Rose, From H20 to C02: Lessons of Water Rights for Carbon Trading, 50 ARIZ. L. REV. 91, 105 (2008) (in discussing cap-and-trade programs, noting that "efforts to improve the precision of property rights limit their alienability"). To distinguish them is not to deny this; on the contrary, it facilitates viewing them as potential substitutes for each other. See James Salzman and J.B. Ruhl, Currencies and the Commodification of Environmental Law, 53 STAN. L. REV. 607, 637 (2000) (distinguishing between, and noting the substitutability of, ex ante narrowing of the "currency" to be used in environmental trading programs and ex post limits on the trades themselves).

116 See, e.g., Heller, supra note 2, at 1176-82 (discussing a number of legal doctrines that might serve the purpose of limiting fragmentation of interests); GOLDSTEIN, supra note 110, at 474 (explaining how the exercise of “free alienability” might restrict marketability); see also Robert C. Ellickson, Property in Land, 102 YALE L.J. 1315, 1374 (2003) (discussing “constraints on excessive decomposition”).

117 See Rose-Ackerman, supra note 2, 942-43; Epstein, supra note 2, at 978-88.

118 See, e.g., Rose-Ackerman, supra note 2, at 944-45 (discussing Andrus v. Allard, 444 U.S. 51 (1979), in which such a ban on sales was upheld against a takings challenge); Heller, supra note 2, at 1211-12 (same); see also Hsu, supra note 10, at 870 (noting the role of the alienability limits contained in the Endangered Species Act).

119 Harold Demsetz, Toward a Theory of Property Rights, 57 AM. ECON. REV. 347, 351-52 (papers and
this heightened incentive in place, harvesters will likely turn their attention to other ways of making a living.\textsuperscript{120} Alienability limits may also help to reinforce selective acquisition rules, at least to the extent that permitted categories of harvesting involve personal acquisition by the end user.\textsuperscript{121} For example, under certain circumstances Native Americans can obtain a permit to take an eagle in order to use its tail feathers in a religious ceremony.\textsuperscript{122} Alienability restrictions can help ensure that the eagles killed pursuant to the permits are in fact used in the specified ways.

Inside a limited access commons, an alienability restriction can stand in for other kinds of governance rules.\textsuperscript{123} The fact that a limited access commons excludes everyone except for the approved commoners already makes possible a wider range of formal and informal solutions to collective action problems than could be sustained in an open access arrangement.\textsuperscript{124} Nonetheless, some mechanism is necessary to prevent uncooperative behavior within the commons, and rules restricting alienability represent one possibility. For example, if a limited group of households is permitted access to a fish pond, making the withdrawn fish inalienable may obviate the need to place any firm limit on the number of fish that each household can withdraw. The demand for fish is effectively capped by the limited capacity of the commoners to make personal use of the fish, and, assuming this personal consumption does not threaten the sustainability of the fish population, the resource will not be overdrawn.\textsuperscript{125} Richard Epstein has applied similar analysis to the system of riparian rights.\textsuperscript{126}

Of course, commoners who doubted the continued availability of the...
resource might overharvest even in this context if the resource could be successfully stockpiled and stored over time for future use. Indeed, the fear that other commoners might engage in resource-endangering stockpiling could itself generate such doubt. But unless external forces threatened the continued viability of the replenishing resource, the problem would take the form of an assurance game, which should not be difficult for a rational community to solve.\footnote{The assurance game features payoffs in which each party does best (both individually and jointly) by cooperating, provided the other party does so as well. See Daphna Lewinsohn-Zamir, Consumer Preferences, Citizen Preferences, and the Provision of Public Goods, 108 YALE L.J. 377, 392 nn.39-40 (1998) and sources cited therein (describing the Assurance Game and noting variations of it); Amartya K. Sen, Isolation, Assurance and the Social Rate of Discount, 81 Q.J. ECON. 112, 114 (1967) (presenting the "Assurance Problem").} An alienability limit, then, could successfully stand in for a harvesting limit as long as personal consumption does not outstrip sustainability and commoners have faith in the continued availability of the resource.

One problem with using an alienability limit in place of a harvesting limit is the former’s rough-gauge nature, which will only generate optimal harvesting levels under special circumstances. In the fishing example, some amount of harvesting is efficient, as long as it does not threaten the sustainability of the fish pond. If personal consumption by the commoners is below this threshold, we need not worry about overharvesting if alienability is restricted. However, we might worry about underharvesting; it would be mere happenstance if personal consumption by the commoners reached the optimal harvesting level without going over. Although limiting demand through alienability restrictions is not a very fine-grained way to limit harvesting, the cost of its imperfections may be less than the added cost of enforcing a numeric limit on harvests.\footnote{See Smith, supra note 60, at 473 (discussing the use of "rough proxies" in the context of water rights).}

I have focused so far on how the inalienability of resource units\footnote{See Charlotte Hess & Elinor Ostrom, Ideas, Artifacts, and Facilities: Information as a Common-Pool Resource, 66 LAW & CONTEMP. PROBS. 111, 121 (2003) (distinguishing a “resource system” from “resource units”); Dean Lueck, First Possession as the Basis of Property, in PROPERTY RIGHTS: COOPERATION, CONFLICT, AND LAW 200, 202 (Terry L. Anderson & Fred S. McChesney eds., 2003) (distinguishing resource “stocks” from “flows”).} eases pressures toward overharvesting by limiting the pool of potential demanders. In other words, it is the number and consumption habits of the commoners, and not their identity, that does the work in curtailing resource withdrawal. There is nothing about this rationale that would call for limiting the alienability of membership slots within the limited access commons, at least if problematic selection effects were not at issue.\footnote{If the original members of the limited access commons won their slots by some means other than a free market allocation, and if potential members are heterogeneous in their capacity to demand the resource, then making the slots alienable might introduce "super-demanders" who would consume the resource at much higher levels than did the departing members they are replacing. Alienability would not introduce a selection effect if the original allocation already drew in super-demanders, or if the resource is of a type for which demand does not vary widely among individuals or households.} Yet, this latter sort of inalienability has received attention in the literature on...
limited access commons, and it is worth noting why it might be important, either on its own or in combination with limits on the alienability of resource units. If the sustainability of a resource in a limited access commons depends to some extent on cooperation among the commoners, as will typically be the case, then longevity within the community may be useful in fostering that cooperation. Not only might the commoners gain experience with each other that would foster trust, but the game among them would be turned by virtue of inalienability into one of indefinite repeat play.

Another consideration, explored further in the next section, relates to the mechanism for allocating slots within the limited access commons in the first instance. If this mechanism is designed to select for (or induce self-selection for) cooperative tendencies, then free alienability would undo that selection work. On this account, alienability restrictions lower the cost of cooperation by avoiding the need to reapply selection criteria over time. The price, of course, is that higher valuers who would be capable of meeting those criteria are shut out.

Now that we have seen how alienability limits can supplement or substitute for direct acquisition rules in preventing overharvesting, it is worth noting two other possible margins for intervention: use and exclusion. To return to the fishing example, suppose that instead of directly limiting the take or indirectly controlling it through restrictions on alienability, limits were instead placed on how fish could be used. For example, a prohibition on freezing (or perhaps even refrigerating) the fish would effectively force it to be used locally for immediate consumption, or not at all. Alternatively, processing the fish to produce fishmeal, fish oil, or fish sticks might be prohibited, while its use for fillets (or as treats for seals) might be permitted. This approach would limit demand for the fish in ways that, depending on conditions in the relevant markets, might have the effect of deterring overharvesting. But it would also have the disadvantage of arbitrarily eliminating categories of uses that might be more highly valued.

Adding exclusion rights—as through parcelization—represents a well-known response to commons tragedies. However, such alternatives are not always feasible; some resources, such as water or roving animal populations, cannot be contained by boundary lines or fences. More interestingly, limits on exclusion can also reduce overharvesting incentives, albeit in a much blunter way. In the fishing case, we might imagine something like Michael Heller's "Poach Pond," where catching fish confers

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131 See, e.g., McKeen, supra note 123, at 261-62; Dagan & Heller, supra note 123, at 566.
132 See, e.g., Dagan & Heller, supra note 123, at 574-77.
134 See, e.g., OSTROM, supra note 123, at 13; Smith, supra note 60, at 448 & n.10.
no rights of ownership at all. Because anyone may appropriate fish from anyone else (up until the point of actual consumption), people may not bother fishing, choosing instead "to wait on shore and poach others' catches." Heller goes on to explain that underfishing might not be the inevitable result; indeed, depending on the costs of fishing and the costs of preventing poaching through self-help, overfishing might even result. In any case, removing property rights from the fish would be highly unlikely to yield optimal fishing rates, and would almost certainly entail wasteful fighting over resources.

A liability rule regime represents a different kind of intrusion into the right to exclude, and one that would avoid the wasteful fights of Poach Pond. Suppose, for example, that anyone could take any fish from any fisher by paying a preset fee. Depending on the level of the fee, the frequency with which this option is exercised, and the structure of the market, fishing levels might well be affected.

In sum, restricting alienability is one way to turn back threats to a common resource, but it must be compared with other available chokepoints for managing the potential tragedy. Significantly, inalienability does its work in this story through ex ante incentive effects: without the prospect of selling, those with access to the resource have a dampened incentive to harvest.

B. Underinvestment

People may be insufficiently motivated to produce goods for which they cannot fully internalize the benefits. This point is often made in connection with "public goods," which are nonrival and nonexcludable.

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135 Heller, Anticommons, supra note 18, at 675.
136 Id.
137 Id.
138 It is difficult to say much about an example like Poach Pond without more information about the other rights (and their enforcement levels) that form the backdrop against which fish may be taken. For example, if a fisher could quickly put the fish in her (privately owned) basket and clutch it to her person, the lack of property rights in the fish itself might be of little moment—some other right of the individual would be violated in wresting the fish away. See, e.g., Matthew H. Kramer, Rights Without Trimmings, in A DEBATE OVER RIGHTS: PHILOSOPHICAL ENQUIRIES 11-13 (Matthew H. Kramer et al., eds., 1998) (explaining how rights may "effectively shield" other, unprotected liberties); Balganesh, supra note 3, at 604-05 (citing Kramer and discussing this "shielding thesis"). If we instead assume a regime in which no private property rights exist at all, other questions emerge—such as how a fisher comes to possess the equipment for catching fish in the first place.
139 The right to exclude is usually associated with property rule protection, which in turn is typified by injunctive relief. For a discussion of this view and a challenge to it, see generally Balganesh, supra note 3.
141 Underprovision will not result if enough of the benefits are internalized to make the efficient level of provision worthwhile. See, e.g., Brett M. Frischmann & Mark A. Lemley, Spillovers, 107 Colum. L. Rev. 257, 276 (2007) (arguing that full internalization is unnecessary to incentivize innovation). This is the flip side of the observation that negative externalities will not always produce inefficiencies. See, e.g., James M. Buchanan & Wm. Craig Stubblebine, Externality, 29 Economica (n.s.) 371, 380–81 (1962).
142 See, e.g., Richard Cornes & Todd Sandler, The Theory of Externalities, Public Goods, and Club Goods 6-
Some public goods, such as national defense, are provided by the government, with contributions coercively collected through taxation. But there are many other settings in which people cannot capture all of the benefits of their actions. When I paint my house or mow the yard, for example, my neighbors need not pay me for the spillover benefits they receive. Often outsiders can be excluded from a nonrival good—whether formally, in the case of club goods that can be accessed only by members, or informally, when the good's effects are geographically bounded and most people are too far away to receive any benefit. Even so, the good will remain nonexcludable within the club or within the locality, creating the risk that insiders will fail to make sufficient investments.

Use restrictions that directly compel a set of inputs represent one response. For example, households that purchase homes in a common interest community agree to be bound by a set of covenants, which may include affirmative obligations with regard to upkeep and maintenance. Zoning laws or other local ordinances can operate similarly. But specifying inputs and monitoring to detect and punish violations can be prohibitively costly in some contexts. Consider, for example, the local public good of collective cheering and enthusiasm at a sporting event or musical concert. Issuing mandates that people cheer at particular intervals upon pain of ejection from the stadium is unlikely to be a viable strategy. Instead, one might devise acquisition requirements that induce especially enthusiastic people to self-select. If willingness to pay were a good proxy for enthusiasm levels, ordinary market allocation with full alienability would do the trick. But given different background wealth levels, this may be far from the case.

Perhaps in part for this reason, it is commonplace for entertainments that depend on crowd enthusiasm for their success to be sold below market-clearing prices. The resulting queue acts as a screening device that

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145 For a recent example, see Associated Press, Mow Your Lawn ... or Risk Jail Time in Canton, Ohio (June 3, 2008).
146 See Allan C. DeSerpa, To Err is Rational: A Theory of Excess Demand for Tickets, 15 MANAG. & DECISION ECON. 511, 515-17 (1994) (presenting a model of concert pricing in which "the highest-demand buyers in terms of money price will generally not be the 'best audience' in their own estimation"; if "propensities to make noise are inversely correlated with pure reservation prices" scalping could reduce welfare by pricing out the part of the audience that is most essential to the experience); see also Gary S. Becker, A Note on Restaurant Pricing and Other Examples of Social Influences on Price, 99 J. POL. ECON. 1109 (1991) (noting the social interaction effects associated with consuming events); Michael Rothschild & Lawrence J. White, The Analytics of the Pricing of Higher Education and Other Services in Which the Customers are Inputs, 103 J. POLIT. ECON. 573, 581 n.15 (1995) (suggesting that enthusiasm-related externalities produced by season ticket-holders at sporting events might explain the lower prices and other benefits offered to that group).
arguably does a better job of weeding out the unenthusiastic than could price alone.\textsuperscript{147} This two-part pricing mechanism of money and queuing will fall apart, however, if free alienability of tickets is permitted. Limits on ticket "scalping," then, can be understood as helping to insure adequate investments in a local public good (crowd enthusiasm) by getting good cooperators in that endeavor to select themselves into the crowd.\textsuperscript{148} Of course, if a ticket-holder cannot attend the game and is unable to alienate her ticket, the resulting empty seat is presumably worse for crowd morale—not to mention concession stand sales—than even the most unenthusiastic attendee.\textsuperscript{149} But that result could be avoided with a simple mechanism for reselling tickets to the ticket issuer; full alienability at market-clearing prices would not be necessary.

In other settings, inalienability operates even more straightforwardly to ensure that appropriate investments are made in local public goods.\textsuperscript{150} Consider higher education admissions policies, which try to select those who will be good contributors to the academic and social climate of the school, as well as to the public good of the school's reputation (shared by all past and future graduates). One cannot sell one's seat in Acme Law School's entering class, nor can one sell one's diploma from that institution, because doing so would substitute pure market allocation methods for other allocation mechanisms that are deemed better at inducing meaningful cooperation in the relevant educational and reputational enterprises. The alienability restriction is essential to enforcing acquisition limits.

A different and presumably unsustainable way of running a law school would be to allow free alienability of seats, but require students to make particular, specified investments both while in school and after graduating, on pain of ejection from the school or (later) revocation of the diploma. These requirements would amount to use restrictions on the law school seat or diploma. Limits on exclusion might also be employed in conjunction

\begin{footnotesize}
\textsuperscript{147} The queue may also be sought for its own sake by the purveyors of the entertainment, as evidence of popular demand. See Becker, \textit{supra} note 146, at 1110 (positing that certain pricing strategies may be explained by the fact that "the pleasure from a good is greater when many people want to consume it").

\textsuperscript{148} The economic literature on ticket scalping suggests a number of alternative explanations for opposition to the practice. See, \textit{e.g.}, James L. Swofford, \textit{Arbitrage, Speculation, and Public Policy Toward Ticket Scalping}, 27 PUB. FIN. REV. 531 (1999) (producers wish to pass surplus to consumers to build goodwill); Courty, \textit{supra} note 75, at 94-95 (producers wish to distance themselves from scalpers due to consumer pressure, or want to capture the "late market" themselves); Craig Depken, II, \textit{Another Look at Anti-Scalping Laws: Theory and Evidence}, 130 PUB. CHOICE 55 (2007) (reviewing past literature and examining effects on prices).


\textsuperscript{150} Susan Rose-Ackerman discusses this point using the example of the Homesteading Acts, under which homesteaders could acquire title only by holding the land for some period of time and improving it in specified ways. Rose-Ackerman, \textit{supra} note 2, at 940, 957-59. Here, both use and alienability restrictions were bundled within a protracted acquisition protocol, which arguably induced self-selection by (only) those willing and able to make the prescribed investments on the land. See \textit{id.} at 960-61. For a counterargument that homesteading laws may have actually impeded settlement by placing too many restrictions on the land, see Epstein, \textit{supra} note 2, at 989.
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with use restrictions. For example, the institution could retain a call option on the seat and the diploma, which could be exercised if investment levels fell below certain standards. Law school already fits this model to the extent that nondisruptive class attendance and some minimum level of exam performance condition one's entitlement to remain. But inalienability remains central, complementing these other efforts to elicit appropriate investments.

Inalienability's role in facilitating the distribution of in-kind benefits, such as subsidized housing or food stamps, can also be understood as an investment problem. Those providing the in-kind benefits want the holders of the entitlement to invest in a public good—poverty alleviation—using specified means. Some people are not well-positioned to invest in poverty alleviation by those means, either because they are not poor or because they do not wish to use the offered goods. Inalienability not only facilitates the application of means-testing to recipients, but also induces self-selection by those who find the in-kind benefits valuable. Indeed, even in the absence of a government program, people seeking to access the resources of others might signal their willingness to engage in poverty reduction by requesting in-kind assistance of a sort that is very difficult to alienate, such as a hot meal.

These examples involving the below-market-price provision of resources relate to a larger point about alienability limits: their role in facilitating price discrimination. The efficiency story surrounding price discrimination is complex, but Demsetz's observation that price discrimination can facilitate the private production of public goods seems especially relevant to this paper's focus on collective action problems. Inalienability in service of price discrimination might, therefore, offer an alternative to coercive taxation under some circumstances.

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151 See Rose-Ackerman, supra note 2, at 940, 961 (discussing the relevance of alienability restrictions to welfare policy).
152 See Rose-Ackerman, supra note 2, at 940, 961 (explaining how alienability restrictions can lead those for whom a benefit is intended to self-identify, and can ration goods to those who will use them themselves). Cf. David A. Super, Offering an Invisible Hand: The Rise of the Personal Choice Model for Rationing Public Benefits, 113 YALE L.J. 815, 825-32 (2004) (discussing how informal rationing of welfare benefits might be accomplished through differential responses to various requirements and hurdles, as well as the possibility that such mechanisms would fail to select for need).
153 A signal must be more costly for those who lack the desired underlying characteristic than for those who possess it. See, e.g., DOUGLAS G. BAIRD, ET AL., GAME THEORY AND THE LAW 123 (1994) (defining signaling). Requesting food always entails some up-front costs (in time, effort, or dignity), but the food itself provides a larger offsetting benefit for those in dire need of a meal than it would for the well-fed. Thus, a soup kitchen featuring food that is difficult to transport or resell operates as a screening device. See id. (defining screening); see generally Super, supra note 152 (similar analysis regarding design of welfare policy).
C. Holding Out

The tragedy of the commons, which manifests either in overharvesting or underinvestment behaviors, has been paired in the literature with the tragedy of the anticommons. In an anticommons, a desired use of a resource requires assembling permission or fragmentary entitlements from a number of parties. Aside from the obvious costs of communicating and coordinating with large numbers of parties, the anticommons presents a central strategic dilemma—the possibility that a party whose entitlement is crucial to the necessary assembly will attempt to "hold out" for a larger share of the assembly surplus. Each fragment holder has a veto power enabling her to block the whole assembly (assuming all pieces are truly indispensable), creating the possibility that value will be dissipated in negotiations, that negotiations will break down altogether preventing an efficient assembly from taking place, or that the potential for these results will deter any effort at negotiations. The essential problem is one of a "thin market" in which transactions must occur, if at all, between specific parties.

This same problem of monopoly power can arise in two-party interactions as well, and several of the examples above—domain names, land use rights, damaging information, and perhaps patents in some cases—present the famously costly bilateral monopoly. The structure of the problem is the same as in the anticommons, in that the holder of the property holds a veto power or monopoly over an entitlement essential to the desired resource use of another party. Again, value is dissipated as the high valuer and the entitlement holder vie for larger shares of the often enormous surplus that will be generated by the transfer. If the parties bluff too hard, the deal may not go through at all. Both the dissipation of value through wrangling and the thwarted exchange produce inefficiencies.

It is worth emphasizing here that property’s grant of veto power is not an unusual or anomalous feature, but rather lies at the heart of the institution

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158 For an extended discussion of this point, see Fennell, supra note 18, at 926-29; 946-52; see generally Lloyd Cohen, Holdouts and Free Riders, 20 J. LEGAL STUD. 351 (1991).

159 See, e.g. Fennell, supra note 18, at 926-29; 946-52; Cohen, supra note 158.

160 See Merrill, supra note 41, at 76-78.

161 Cf. Richard A. Epstein, Holdouts, Externalities, and the Single Owner: One More Salute to Ronald Coase, 36 J.L. & ECON. 553, 577 (1993) (explaining that in private necessity cases "the bargaining range is so large that there is some risk that no deal will be struck as each side campaigns for the larger fraction of the contested domain").

162 See, e.g., RICHARD A. EPSTEIN, CASES AND MATERIALS ON TORTS 706-07 (9th ed. 2008) (noting these risks in the context of injunctive relief).
itself. The temporal, spatial, and conceptual bounds of an owner's holdings limit the significance of the resulting monopoly power in most circumstances. For example, nearby pieces of property are often very close substitutes for each other, despite each being locationally unique. Nonetheless, so long as property rule protection remains in force, each owner controls something that no other person can precisely supply. Deciding when to recognize and when to restrict that monopoly power is a central dilemma in property law.

This problem is usually approached by weighing the benefits and risks of reducing exclusion rights through liability rules. But such limits on exclusion represent only one of several possible points of intervention; monopoly power giving rise to holdout problems might instead be addressed through limits on alienability, use, or acquisition, or some combination of these. These approaches seek not to wrest the entitlement from the hands of the lower-valuing monopolist but to increase the chance that the higher-valuing user will have the entitlement at the outset. Acquisition limits attempt this directly: Some proxy characteristic thought to correlate with being a high valuing user of the entitlement is made a prerequisite of entitlement acquisition. To make the limitation meaningful, further alienability must be restricted to those possessing the same proxy characteristic. Use limits could similarly act as screens, especially if a use is compelled that strategic resellers would find costly.

Alienability restrictions more straightforwardly select against those whose primary value is in reselling. Instead of an administrator choosing a proxy characteristic capable of distinguishing between high and low valuers, resale limits induce self-selection by those who are relatively high valuers. For example, parties might be required to hold the entitlement for some period of time before reselling it. If the holding period were set at a level that would be unprofitably long for those bent on resale but comfortably short for anyone making personal use of the entitlement, it would tend to screen out low-valuing acquirers. Complete bans on alienability would even more strongly discourage acquisition by low valuers hoping to resell. Thus, alienability restrictions can draw low valuers out of

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163The power to veto a transaction is the defining characteristic of "property rules," which, true to their name, commonly protect property interests. See Calabresi & Melamed, supra note 1, at 1092 (defining property rules, which grant the entitlement holder the power to refuse a transfer if she wishes).


165 See id.

166 See Rose-Ackerman, supra note 2, at 955-61 (discussing "coerced use").

167 See BAI R D, ET AL. supra note 153, at 122-123 (explaining how screening induces revelation of private, nonverifiable information); text accompanying notes 213-217, infra (discussing self-selection).

the marketplace without the need for any administrative judgments about absolute or relative valuations. The exit of these would-be transactors can, in turn, forestall costly holdout problems that might otherwise emerge.\footnote{This is not to suggest that high valuers or long-term holders are temperamentally disinclined to strategically squeeze surplus out of a deal when they can. The point is simply that fewer transactions (and hence fewer potentially problematic transactions) are necessary to move goods to their highest valuers if those who acquire in the first place are more likely to be high valuers themselves.}

However, this benefit comes with some significant costs attached. Figure 1, which sets out the effects of alienability restrictions schematically, illustrates the resulting tradeoff.

\begin{figure}[h]
\centering
\includegraphics[width=\textwidth]{figure1.png}
\caption{Effects of Inalienability}
\end{figure}

In this schematic, the entitlement in question comes from some "source." If resale of the entitlement is restricted, a category of potential acquirers ("middlepeople") will exit from the market, as indicated by the dashed middle box. With the middlepeople out of the picture, high valuers can acquire the good directly from the source and avoid any bargaining or holdout problems associated with buying from an intermediary. But the exit of the middlepeople also generates a number of potential costs, the existence and magnitude of which will depend on empirical facts about the relevant markets and on the specific design of the inalienability rule in use.\footnote{See Part III, infra.}

First, to the extent that the middlepeople were actually reaching a group of would-be buyers who would not otherwise acquire the good (here, the dashed upper righthand box), there is an efficiency loss. Here, we confront the question raised in Part I.C of whether the intermediaries are offering anything of value by bridging a divide of some kind, whether spatial, temporal, informational, or risk-based. Second, while the inability to resell...
will weed out many low valuers, not all of those who acquire the good for their own use will necessarily be (or remain over time) the highest valuers of the good. Indeed, with no middlepeople competing to snap up entitlements, hold them, and route them to higher valuers, this result becomes more likely. Thus, restrictions that block resales may lock goods in suboptimal uses, as indicated by the black horizontal bar in the right lower block of Figure 1.

Finally, any drop in overall demand that results from the exit of the middlepeople could change the amount of the good that is produced at the source. Whether this will be the case, and whether it will be problematic, depends on the nature of the good. Inventions, for example, are likely to be more sensitive to changes in demand than domain names, which are simply combinations of letters or words drawn from the preexisting language. In some cases, a drop in demand could actually increase production, as where natural resources are concerned. Reducing the demand for fish, for example, could increase the overall fish population.

III. INALIENABILITY'S DOMAIN

The discussion to this point has established two things. First, the transfer of some goods that seem appropriately market-allocated can nonetheless generate anxiety, some of which is grounded in inefficiency. Second, inalienability offers one possible, if imperfect, response—a point that becomes especially clear when we see alienability as one margin that might be adjusted to control commons and anticommons tragedies. Taken together, these observations lead us to ask whether, and under what circumstances, inalienability could offer useful traction for resource dilemmas in general and holdout problems in particular. In the balance of the paper, I take up that inquiry.

While I look at how inalienability rules might serve efficiency goals, the distributive effects of choices about alienability are also relevant—whether as an independent reason for making an adjustment, or as an additional benefit or countervailing consideration. Significantly, inalienability rules can influence the division of surplus that results from a transfer by limiting the range of possible bargains. More generally, alienability underpins property’s dual character as a source of wealth-building potential and as a source of consumption value. Because inalienability breaks apart these

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171 For a discussion of the relevance of output to questions of alienability, see Levmore, supra note 7, at 116-21.
172 See infra Part III.A.3.
173 This dichotomy appears frequently in the property literature, often building explicitly on Karl Marx, Capital: A Critical Analysis of Capitalist Production 2-8 (Frederick Engels, ed; Samuel Moore & Edward Aveling, transl.) (14th ed., 1912) (defining and distinguishing “use-value” and “exchange value”). See, e.g., John Logan & Harvey Molotch, Urban Fortunes: The Political Economy of Place (20th
two elements, it may be sought where use, but not wealth extraction, is viewed as normatively desirable.\textsuperscript{174} Other normative considerations, including the preservation of autonomy, also play a role in evaluating alienability choices.

I start by cataloguing the ways in which alienability can be adjusted and showing how these adjustments interact with other features of property entitlements. Inalienability rules—no less than liability rules—can be fine-tuned in numerous ways to achieve particular objectives. With this expanded menu in mind, I examine how inalienability rules stack up against restrictions on exclusion and use. I close with some specific suggestions for better integrating inalienability into the legal toolkit.

\textbf{A. Alienability Adjustments}

Calabresi and Melamed and their successors have generally conceived of inalienability rules as different in kind from property rules and liability rules.\textsuperscript{175} There is some basis for this intuition. Property rules and liability rules represent different ways of dividing up control over the fact and the terms of the entitlement transfer between owners and nonowners.\textsuperscript{176} In the case of completely inalienable goods, in contrast, control over potential transactions is held socially rather than split between the transacting parties. But absolute bans on alienability are relatively rare, and the entitlements to which they apply most clearly tend to be those for which the appellation of "property" is highly questionable.\textsuperscript{177} More commonly, alienability is restricted, not prohibited. Adjustments to alienability thus typically occur against a backdrop in which control over transfers has already been divided up in some manner between owners and nonowners.\textsuperscript{178} Revisiting the different ways that transaction control can be allocated offers a convenient starting point for examining how inalienability rules can change things.

\textsuperscript{174} E.g., Ayres & Madison, supra note 2, at 85-87.

\textsuperscript{175} See, e.g., Calabresi & Melamed, supra note 1, at 1093 (describing "inalienability rules" as "quite different from property and liability rules" in that they "not only 'protect' the entitlement but "may also be viewed as limiting or regulating the grant of the entitlement itself").

\textsuperscript{176} My focus on "control" here echoes in part and diverges in part from Christman's characterization of "control rights" as distinct from "income rights." See CHRISTMAN, supra note 173, at 127-131.

\textsuperscript{177} It is not clear whether inalienability is a cause or a consequence of the item's uncertain property status in these cases. Compare Honoré, supra note 5, at 181 ("When the legislature or courts think than an interest should be alienable and transmissible, they reify it and say that it can be owned.") with J.E. PENNER, THE IDEA OF PROPERTY IN LAW 130 (1997) (saying of choses in action, that "[i]t is not because they are alienable that they are things. Rather it is because they are things that they are alienable").

\textsuperscript{178} Owners are often in the role of "sellers" and nonowners in the role of "buyers," although a number of other owner/nonowner pairings are possible (such as donor and donee, mortgagor and mortgagee, takee and taker, or defendant and plaintiff).
1. Two Dimensions of Control Over Transfers

Control over transfers is divided between owners and nonowners along two dimensions, as shown in Figure 2.179

**Figure 2: Control Over Transactions**

<table>
<thead>
<tr>
<th>Transfer Type</th>
<th>Call Option</th>
<th>Voluntary Transfer</th>
<th>Put Option</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elements of Control</td>
<td>Nonowner Control</td>
<td>Owner-Nonowner Control</td>
<td>Owner Control</td>
</tr>
<tr>
<td>Whether Transfer Occurs</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Transfer Price</td>
<td>Collective or Owner Control</td>
<td>Owner-Nonowner Control</td>
<td>Collective or Nonowner Control</td>
</tr>
</tbody>
</table>

First, consider the degree of control that the owner has over the fact of the transaction.180 This control can range from zero, when the entitlement is subject to a "call option" held by another party, to absolute, when the entitlement comes with a "put option" that lets the owner force a sale on another party.181 In between these extremes we find the usual case, where the owner is free to initiate and resist transactions, but may only complete a transaction with the agreement of a willing buyer (or donee). The "Whether Transfer Occurs" row in Figure 2 sets out these possibilities. Voluntary transfers, which require the consent of both parties, take place in the domain of property rules. Calls and puts represent two types of liability rules, with

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179 A recent working paper by Matteo Rizzolli includes a figure that similarly sets out three columns for "put-option liability rule," "property rule" and "call-option liability rule." Rizzolli, supra note 2, §3.1, fig. 3-1. Rizzolli's schematic, however, is used to illustrate the Hohfeldian equivalents that each party holds under each type of rule and to make observations about the effects of call options and put options, respectively, on the ownership package. My depiction differs in that it breaks apart the two elements of transfer control represented by the two rows in Figure 2. This approach yields a refinement in conclusions. Rizzolli indicates that "the bundle of rights is 'enriched' under the put-option liability rules," but my analysis shows a more complex picture: a put option grants more control over the fact of the transfer but withdraws control from the owner over the price at which the transfer occurs. For further discussion of the operation of put options, see, e.g., Ayres, supra note 90, at 804-05.

180 See Morris, supra note 173, 833-37, 843 (discussing "initiation power" and "veto power," both of which involve control over whether a transfer occurs and which collectively amount to "transfer control" or "a transfer autonomy element").

181 See e.g., id. at 851-56 (describing the liability rule or call option and the "reverse liability rule" or put option).
the "call" version corresponding to ordinary or traditional liability rules.\footnote{See id.; Ian Ayres & Paul M. Goldbart, Optimal Delegation and Decoupling in the Design of Liability Rules, 100 Mich. L. Rev. 1, 6 (2001). Scholars have identified numerous ways to structure and combine calls and puts in order to achieve particular objectives. For a recent treatment with discussions of other relevant literature, see IAN AYRES, OPTIONAL LAW: THE STRUCTURE OF LEGAL ENTITLEMENTS (2005). These complex alternatives are not reflected in Figure 2, but could play a role in designing real-world inalienability rules.}

Second, there is the degree of control that the owner has over the price at which the transfer, if any, will occur. Once again, this can range from zero, as when the strike price of a call or put option is set by someone else, to absolute, when the owner can specify the price and the buyer is bound to accept it. The typical case lies in between, where the price, and hence the division of surplus from the transfer, is subject to negotiation. The "Transfer Price" row in Figure 2 reflects how price control is split up under calls, voluntary transfers, and puts, respectively. For both calls and puts, the transfer price may be set in more than one way. Two possibilities are expressly noted: that a collective decisionmaker such as a court or agency would set the price, or that the party not holding the option would have previously set the price ("written the option") for the other party to exercise. Although most discussions of liability rules presuppose that transfer prices will be determined by a collective body, it is also possible to devise systems that place pricing in the hands of the party against whom the option can be exercised.\footnote{See, e.g., Lee Anne Fennell, Revealing Options, 118 Harv. L. Rev. 1399, 1406, 1416-17 (2005).}

As Calabresi and Melamed recognized, more than one transfer type may apply to a given entitlement, such as a house.\footnote{Calabresi & Melamed, supra note 1, at 1093.} Property rules featuring voluntary transfers are usually the order of the day, but the government holds a call option when it acts pursuant to its eminent domain powers. The owner may also be said to hold a put option that may be exercised against the government and possibly also her mortgagee. She can forcibly transfer the property to the government by failing to pay her property taxes,\footnote{More generally, we might treat any abandonment right as a put option good against the world, at a strike price of zero. Cf. Peter Huang, Lawsuit Abandonment Options in Possibly Frivolous Litigation Games, 23 Rev. Litig. 47 (2004). If proper disposal is required (as for hazardous wastes) the put option may carry a negative price or the transfer may require the consent of the transferee. For a discussion of the limits that the law places on abandonment, including a general prohibition on the abandonment of land, see Lior Jacob Strahilevitz, The Right to Abandon, unpublished manuscript on file with author.} and in non-recourse states (or if she is holding a non-recourse loan, or is otherwise judgment proof), she can effectively force the mortgagee to "purchase" the property from her at a price equal to her unpaid balance on the home loan.\footnote{Todd J. Zywicki & Joseph Adamson, The Law & Economics of Subprime Lending (March 2008). George Mason Law & Economics Research Paper No. 08-17 Available at SSRN: http://ssrn.com/abstract=1106907, manuscript at 26 (noting anecdotal evidence of the increasing numbers of homeowners exercising this "put option" against the lender as housing prices fall).}
2. Alienability Restrictions and Transaction Control

Alienability restrictions can alter the control that the parties have over the fact of the transfer or the control that the parties have over the transfer price. Alternatively, a restriction might specify that certain kinds of sales attempts, when coupled with other criteria, will trigger a shift from the voluntary transfer column in Figure 2 to the call or put option columns, or give rise to other consequences, such as criminal penalties. These possibilities will be discussed in turn.

**Limits on Whether a Transfer Occurs.** The law need not merely divide up control over transfers between owners and nonowners; it may also limit the conditions under which transfers may occur even if the parties wish it. Such conditions and limitations can take many forms, ranging from taxes or procedural requirements, to substantive criteria that the parties must meet to engage in a transfer (such as holding periods or age restrictions), to restrictions on when or how a particular good may be sold,\(^{187}\) to outright bans on transfers. Private parties may also seek to limit alienability in various ways. While the law generally prohibits outright limits on alienability, it may permit more limited restrictions on exactly how and when a good may be resold.\(^{188}\)

Legal controls on alienability do not always operate to constrict the universe of circumstances in which transfers may occur. Instead, the law might mandate that transfers occur once certain prerequisites have been met. Civil rights laws, for example, mandate that transfers of entitlements to jobs, housing, and access to public accommodations not be withheld based on membership in a protected class. These laws can be understood as prescribing the bundling of alienability; an owner's decision to extend access to some requires extending equivalent access to others. In other contexts, the law may require that transfers convey a particular package of rights rather than some subset thereof.

**Restrictions on the Transfer Price.** It is also possible to directly constrain the price at which a transfer may occur. At the extreme, goods may be made market-inalienable so that they must transfer at a price of zero.

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\(^{187}\) Such restrictions might set minimum or maximum quantities or require that goods be sold in particular configurations. *See supra* note 111. Legal doctrines that specify what particular sorts of transfer must convey, such as the patent exhaustion doctrine and the first-sale doctrine in copyright, fall into this category. *See Richard A. Epstein, The Disintegration of Intellectual Property*, U of Chicago Law & Economics, Olin Working Paper No. 423 (2008), available at [http://ssrn.com/abstract=123627](http://ssrn.com/abstract=123627), at 28-49 (discussing these and other intellectual property doctrines from the perspective of alienability).

\(^{188}\) *See e.g., DUKEMINIER ET AL., supra* note 55, at 195-96 (noting the law's general disfavor of alienability restrictions for estates in land, as well as a slightly more permissive approach to partial restrictions or certain restrictions placed on life estates).
or not at all.189 Lesser restrictions, such as price floors or ceilings might be imposed by regulation or through contractual or servitude arrangements. Such restrictions limit how surplus can be divided between the parties, and in so doing, may either facilitate or discourage efficient transfers. For example, price caps could make an efficient transfer unprofitable for the seller, while price floors could make an efficient transfer unprofitable for the buyer. On the other hand, removing some ground from the possible bargaining range could facilitate transactions by cabining stratagems.190

Notably, the law can limit control over the transfer price not only by specifying permissible prices (or price bands), but also by specifying the protocol that must be used by the parties to arrive at a price. For example, mandatory transfer protocols (such as auctions) might grant power over the price to parties other than the seller.191 In addition, the law can decide the degree to which it will permit private parties to place limits on the prices that may be charged by others.192

**Triggers for Control Shifts or Penalties.** Alienability restrictions need not directly alter the substantive conditions for transfer or the permissible price. Instead, attempted alienation can be made a triggering condition for a shift of control—over transfer price, the fact of the transfer, or both—between owners and nonowners.193 Here, the timing and circumstances of an entitlement's attempted sale might be treated as important factors in deciding whether to chip away at the property bundle in other ways or to subject the owner to some form of liability. For example, property rule protection might be downgraded to liability rule protection following certain kinds of sales offers when other criteria are present (collectively comprising a set of "switching rules"). Alternatively, penalties might apply to an attempted sale, as in the blackmail case.

This alternative amounts to a de facto restriction on the entitlement's alienability, akin to a forfeiture restraint on alienability. However, one may lose more or less than the entitlement upon attempting to sell. One might merely lose the chance to extract surplus from the transfer. Or, in some cases, one might be subject to sanctions that are more serious than the loss

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189 See Radin, *supra* note 8, at 1850 (coining the term "market-inalienability").
190 See *Ayes & Madison, supra* note 2, at 103-05 (citing and discussing *Richard A. Epstein, Bargaining with the State* 57-58 (1993)).
191 A sale through a "no reserve" auction would also involve relinquishing control over the fact of the transfer, while setting a reserve would preserve a veto over the transaction if the price falls below a certain level. For a discussion of the potential role of auctions in addressing hold-out problems, see *infra* Part III.C.1.
192 See, e.g., *Leegin Creative Leather Products v. PSKS*, 127 S. Ct. 2705, 2710 (2007) (holding that vertical price restraints are not per se violations of the Sherman Act but rather "are to be judged by the rule of reason").
193 Such arrangements are an example of what Bell and Parchomovsky have termed "pliability rules." See Abraham Bell & Gideon Parchomovsky, *Pliability Rules*, 101 Mich. L. Rev. 1, 5 (2002) (discussing "contingent rules that provide an entitlement owner with property rule or liability rule protection as long as some specified condition obtains; however, once the relevant condition changes, a different rule protects the entitlement").
of the entitlement. Interestingly, using an attempted sale as a trigger for further examination and potential negative consequences seems to be a fairly popular legal strategy, as the law surrounding both patents and domain names suggests. By providing for case-by-case review of the surrounding circumstances, the law can avoid placing a categorical blockade on sales. But the review introduces costs of its own, including uncertainty for owners and potential owners.

3. Stronger or Weaker?

Interestingly, it is not always clear whether alienability restrictions weaken or strengthen property rights. The ambiguity arises because alienability's value derives not only from the freedom to engage in (and resist) transfers, but also from the ability to extract surplus from those transfers. Certain limitations on transactions that make them less likely to occur can also increase the surplus that a buyer or seller will receive if a transaction does occur. Thus, a rule that limits bargaining options may simultaneously enhance bargaining leverage. For example, requiring that jobs or leaseholds come bundled with particular (non-waivable) protections may simultaneously decrease the chances of landing one of these entitlements while increasing the surplus that will be gleaned in that event. Where alienability restrictions apply across the board, they can solve collective action problems that might otherwise lead individuals to cave in separately to the surplus-draining demands made by a party with more leverage. These possibilities offer an intuitive explanation of why greater freedom to alienate may actually be less desirable.

194 Russell Hardin, The Utilitarian Logic of Liberalism, 97 ETHICS 47, 58-62 (1986); see also Thomas Schelling, The Strategy of Conflict 22 (1960). (noting "that in bargaining, weakness is often strength, freedom may be freedom to capitulate"); Arthur Kuflick, The Utilitarian Logic of Inalienable Rights, 97 ETHICS 75, 86 (1986) (explaining that while making the right to divorce inalienable may keep some prospective couples away from the altar, it also removes a bargaining chip from the table that could introduce imbalances into many marriages that would occur in any case).

195 Cf. Hardin, supra note 194, at 61 (observing that a ban on selling oneself into slavery prevents the destitute from making deals they might prefer, but ensures that the next group up the economic ladder will be free workers rather than slaves).

196 See id. at 58-62 (discussing the nine-hour work day and other examples). This line of reasoning seems to explain the position taken by tenant farmers in Barlow v. Collins, 397 U.S. 159 (1970), cited and discussed in Rose-Ackerman, supra note 2, at 959 n. 79. The farmers argued to maintain a key restriction on agricultural payments they received to avoid being compelled by their landlords to assign their benefits in exchange for the right to work the land. See id.; see also Hardin, supra note 194, at 62 ("We may not be able to know what were the views of the workers, women, tenant farmers, and children protected by various pieces of supposedly paternalistic legislation over the decades, but it is plausible that, had they been able to express a collective will by voting rather than by individually entering their separate contracts, many of the groups would overwhelmingly have chosen to restrict themselves as the legislation eventually did.").

197 See, e.g., Lewinsohn-Zamir, supra note 22 (exploring a variety of property law settings in which "more" is not deemed better than "less"); Epstein, supra note 190, at 183-84 (explaining how a nexus requirement for land use exactions could leave owners better off, based on the empirical prediction that the government would not deny the owner's requested permit if unable to use the denial power to leverage unrelated concessions); see also W. Stephen Westermann, Strong Versus Standard Property Entitlements: Toward a New Theory of Legal
Whether or not a particular alienability limit will in fact improve results for an actor is an empirical question. These limits can often be conceptualized as legally-imposed precommitment devices, similar to tearing out one party's (A's) steering wheel during a game of roadway Chicken with another party, B.198 If B indeed faces a Chicken Game payoff structure, she will see the precommitment and swerve; A will then come away with more surplus.199 But if B's ordering of payoffs leads him to drive straight ahead notwithstanding this precommitment, the removal of A's steering wheel deprives A of the chance to prevent the "crash" of a thwarted bargain. In some cases, of course, society has made the judgment that the harm from such thwarted bargains is preferable to other possible outcomes.

Of particular interest for our purposes is the fact that society may place one party in a "precommitment" position in an effort to influence the ex ante incentives of the other party.200 If it is impossible for a person vulnerable to damaging information to buy silence, for example, it becomes less likely that damaging information will be acquired in the first place. Similarly, landowners are prevented from engaging in certain kinds of bargains over land use rights, on the theory that governmental bodies will acquire (promulgate and enforce) fewer land use controls if they are unable to use them as leverage to obtain unrelated or disproportionate benefits from landowners. Whether such suppositions will play out as hoped depends on a number of factors, including the costs of acquisition and the other benefits (if any) that parties derive from the entitlements in question.

For similar reasons, parties might wish to restrict their own power to buy or sell, or to resist buying or selling. Here, law might offer precommitment mechanisms that parties could irrevocably elect. 201 Ayres and Madison's default alienability limit for injunctions represents just such a mechanism.202 Interestingly, their proposal couples a defendant's

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198 In roadway Chicken, two cars head toward each other on a collision course, each hoping to force the other to swerve. For a description of the "Chicken" game and strategies within it, see, e.g., DOUGLAS G. BAIRD ET AL., GAME THEORY AND THE LAW, 43-45. The idea of tearing out one's own steering wheel as a precommitment device in a game of Chicken is often attributed to Thomas Schelling; a discussion of this strategy and related moves appears in HERMAN KAHN, ON ESCALATION: METAPHORS AND SCENARIOS 11 (1965); see also T.C. Schelling, Uncertainty, Brinkmanship, and the Game of "Chicken," in STRATEGIC INTERACTION AND CONFLICT 74, 82-83 (Kathleen Archibald, ed., 1966) (explaining how an unresponsive or inaccessible steering mechanism could provide a strategic advantage).

199 See, e.g., Ian Ayres & Eric Talley, Solomonic Bargaining: Dividing a Legal Entitlement to Facilitate Coasean Trade, 104 YALE L.J. 1027, 1049 n.74 (1995) (noting the bargaining advantage conferred by allowing one party to make a take-it-or-leave-it offer).

200 Laws that require greater amounts of alienability can also have ex ante effects—both on the initial choice to acquire an entitlement and on the decision to initiate its transfer. Hence, one effect of civil rights laws may be to induce those bent on discrimination to select out of certain markets. This effect could further the mission of antidiscrimination laws by reducing enforcement burdens.

201 I thank Omri Ben-Shahar for comments on this point.

202 See Ayres & Madison, supra note 2.
commitment to not purchase an injunction with a procedure for changing the amount of damages that the plaintiff will receive in the event she elects damages rather than an injunction.\textsuperscript{203} Assuming that the injunction would be inefficient (the equivalent of a crash in Chicken), the Ayres and Madison proposal gives the defendant the ability not only to irrevocably remove his steering wheel but also to set the course of the car in what amounts to partial swerve, thus making it more likely that the other party will choose to avoid the crash.\textsuperscript{204} Auctions can also be cast as precommitment devices that, by placing binding constraints on a seller's choice set, may yield her a better outcome.\textsuperscript{205}

**B. Inalienability's Edge**

We have good reason to be suspicious of inalienability: it can lock entitlements into inefficient uses. We should not be surprised, then, to see that the law usually targets other attributes of property when strategic dilemmas loom. Often this turns out to be just the right move. But restricting alienability can at times be a fruitful complement to, or substitute for, other points of intervention into resource tragedies. Moreover, as the previous section made clear, inalienability is not a single switch to be thrown but rather a spectrum of approaches for altering control over transfers. With this in mind, we can consider when and how inalienability rules might have an edge over alternative treatments of common interest tragedies—including doing nothing.\textsuperscript{206}

As we have seen, inalienability can affect ex ante incentives to acquire and use entitlements. Foreseeing the inability to resell, parties self-select into holding an entitlement based on their propensity to be high-valuing users of that entitlement over time.\textsuperscript{207} Of course, when the situation is examined ex post, the inability to transfer entitlements to higher-valuing users creates inefficiencies. Distributive concerns can also arise: inalienability restricts the choice sets of would-be buyers as well as those of

\textsuperscript{203} See id. at 79-81.

\textsuperscript{204} See id. at 80 (explaining that, counterintuitively, “the defendant is made better off by asking the court to increase the potential damages it must pay” and describing the resulting strategic interaction); Hugh Ward, *The Risks of a Reputation for Toughness: Strategy in Public Goods Provision Problems Modelled by Chicken Supergames*, 17 BRIT. J. POL. SCI. 23, 39 (1987) (discussing a game of Chicken in which “[t]he steering wheel can be set at various angles,” increasing or decreasing the amount that the other party will have to swerve).


\textsuperscript{206} If serious problems emerge rarely under status quo arrangements, the costs of any intervention may exceed the benefits. Of course, there is often disagreement about the frequency and severity of particular dilemmas. For example, compare Brief of Various Law and Economics Professors as Amici Curiae in Support of Respondent, ebay v. MercExchange, at 11, 2006 WL 639164 (suggesting lack of empirical support for pervasive holdup problems) with Brief Amici Curiae of 52 Intellectual Property Professors in Support of Petitioners, ebay v. MercExchange, at 4, 2006 WL 1785363 (stating that “inappropriate 'holdups' occur on a regular basis under the Federal Circuit's mandatory-injunction standard”).

\textsuperscript{207} See infra notes 213-217 and accompanying text.
would-be sellers, even though the parties may not be equally responsible for the miscalculations and failed predictions that placed an entitlement in the hands of the latter rather than the former. Under what circumstances, then, would we be willing to tolerate these substantial ex post disadvantages in order to glean the beneficial ex ante effects of alienability restrictions?

My answer comes in two parts. In the balance of this section, I consider some circumstances in which alienability limits might work better than placing pressure on (or only on) property's other margins—acquisition, use, and exclusion. In the next section, III.C, I consider ways that inalienability rules might be structured to avoid some of the inefficiency generally associated with them.

1. Administration and Enforcement Advantages

Because transfers involve at least two parties and are often subject to regulatory scrutiny for independent reasons, they may be significantly easier to police than other actions involving resources. Our fish pond example above showed how inalienability might work as a quick and dirty de facto harvesting limit, assuming limited appetites and either a limited access commons or one that is prohibitively difficult for more than a limited number of people to access. While it seems very unlikely that a no-reselling rule will induce optimal harvesting levels, much less get entitlements to their highest valuers, the administrative convenience of the system may outweigh such imperfections. It may be a great deal cheaper to watch for fish leaving the community than it is to monitor the fishing patterns of the commoners.208

Even where acquisition or use limits are in place, inalienability might plug gaps in the enforcement of these other limits. While it is easiest to see how such a backstop would work in the context of a complete ban (as with the taking of bald eagles), alienability limits might also fortify other sorts of limits. In these cases, the transfer could provide an occasion for assessing the transferor's and transferee's right to possess or use the thing. Alienability limits can also assist in the application of particular criteria to those accessing resources (such as entitlements to enroll in, attend, and graduate from a given law school). A complete prohibition on transfers would permit a single gatekeeper to administer these criteria. An alternative alienability limit would involve making the criteria "run with the entitlement" servitude-style,209 so that transfers could freely occur, but only


to those who met the indicated specifications.210

Of course, enforcing inalienability rules is far from costless. Black
markets may emerge to circumvent alienability limits in many contexts.211
Efforts to structure alienability in particular ways, as through an auction
system, can invite collusive practices that threaten to undermine the goals
of the system.212 But, significantly, other approaches to resource dilemmas
(such as trying to control a common pool resource's depletion through limits
on acquisition or use alone) also create pressures in the direction of illicit
activity. The point, then, is not that inalienability rules are always cheap to
administer in absolute terms, nor even that they are always cheaper than
other alternatives, but only that a comparative analysis should be undertaken if society has made the determination that some intervention is
appropriate.

2. Overcoming Information Asymmetries

Alienability limits may be attractive when directly limiting acquisition
or use is unduly expensive. A common culprit in these cases is asymmetrical information.213 Susan Rose-Ackerman has explored how self-
selection prompted by alienability restrictions can overcome information
asymmetries in settings like the Homestead Act.214 Rather than have an
administrative agent determine who will be a good homesteader, those who
place a high value on homesteading can be prompted to identify themselves
if enough restrictions are placed on the use and resale of the property.
Likewise, Ayres and Madison have explored how those who highly value
an injunction for its own sake (rather than for its exchange value) could be
prompted to self-select into that remedial form under a regime that bans
reselling the injunction to the defendant.215

The potential to weed out those who are strategically acquiring an
entitlement for resale purposes is especially helpful when society is
reluctant for distributive or other normative reasons to ration access to a

210 While it is hard to imagine a law school granting a dispensation to sell one's seat to, say, anyone who
possesses a particular LSAT score and undergraduate GPA, this approach could work reasonably well in other
settings, such as transmitting one's unused leasehold to a person with a certain credit rating and income level.
211 An extensive literature addresses underground or informal market activity. See, e.g., SUDHIR ALLADI
VENKATESH, OFF THE BOOKS: THE UNDERGROUND ECONOMY OF THE URBAN POOR (2006); Symposium:  The
Informal Economy, 103 YALE L.J. 1219 (1994). Only a subset of underground activity involves goods that cannot
legally be sold, and only a subset of that subset involves goods that are the subject of stand-alone alienability
limits; many goods that cannot legally be sold (such as illegal drugs) are also illegal to possess or use.
212 See infra notes 248-250.
213 See Rose-Ackerman, supra note 2, at 939, 946-48.
214 Id. at 939-40, 946-48. Cf. Lior Jacob Strahilevitz, Information Asymmetries and the Rights to Exclude,
104 MICH. L. REV. 1835, 1869-70 (2006) (discussing the self-selection induced by "exclusionary vibes" and
"exclusionary amenities" as alternatives to direct exclusion by a gatekeeper, where potential entrants possess
private information that is costly for the gatekeeper to obtain).
215Ayres & Madison, supra note 2.
particular entitlement through direct screening or pricing mechanisms. For example, suppose an apartment resident plays her trombone very poorly, so that it causes auditory pain for those in surrounding apartments. Because budding musicians confront a learning curve, society may be reluctant to outlaw or fine bad trombone playing, assuming it is confined to reasonable hours. At the same time, it is almost impossible to distinguish musicians in the early stages of their training from opportunists hoping to extract payments from their annoyed neighbors. If the bad-trombone-playing entitlement is inalienable (whether as a function of law or social norms), those who continue to play the trombone badly will do so for their own reasons, not to gain strategic leverage. Such trombone playing may still be inefficient in the individual case—perhaps the player lacks talent and will never improve, and the costs she imposes on her neighbors far exceed the utility she derives from her attempts to play. But that inefficiency may be counterbalanced by the benefits of living in a society where people are free (within limits) to nonstrategically play musical instruments at low skill levels.

In other words, we may want to make the entitlement to engage in a behavior dependent on one's reason for wishing to engage in it. Spite fences provide another example of this impulse. While it may not be actionable in a given jurisdiction to have a fence that is homely, an unsightly fence constructed with the sole intention of annoying one's neighbor, whether to extract payments or for some other spiteful purpose, may give rise to a cause of action. The problem is that it can be very difficult to tell why a particular fence has been constructed. Here, we might view an interest in selling the entitlement as evidentiary on the question of intent. Alienability restrictions could screen out those building for strategic reasons, although they would offer no relief against a truly spiteful fence-builder for whom seeing a neighbor suffer is payment

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216 Social norms, rather than legal prohibitions, seem to be doing the work in examples like the one in the text. Not only may people intuitively appreciate the strategic risks of paying a neighbor to stop doing something, offering cash to one's neighbor to stop playing an instrument couples a direct insult with the interjection of money into a setting where it is likely to seem inappropriate.

217 To be sure, we could imagine variations on the entitlement regime, such as a "learner's permit" that allows the poor playing of a musical instrument to continue for only a certain period of time before it becomes enjoinderable. Such a regime would be administratively costly, however, and would require difficult qualitative judgments.

218 See, e.g., Powell on Real Property § 62.05, Spite Fences (noting divided authority on the point, but suggesting that "[t]he trend of modern decisions appears to favor the view that a spite fence that serves no useful or beneficial purpose is unlawful"); Ward Farnsworth, The Economics of Enmity, 69 U. Chit. L. Rev. 211, 234-35 (2002) (noting the varying treatment of spite fences).

219 See Farnsworth, supra note 218, at 235 (noting "the administrative cost of identifying true spite fences and separating them from the look-alikes").

220 For an extended treatment of this idea in the blackmail context, see Berman, supra note 59. The same evidentiary argument would explain the Anticybersquatting Consumer Protection Act's inclusion of an offer to sell a domain name among the factors relevant to the bad faith inquiry. See Ned Snow, The Constitutional Failing of the Anticybersquatting Act, 41 Willamette L. Rev. 1, 70 & n. 477 (2005) (citing S. Rep. No. 106-140, at 15 (1999)).
enough. Moreover, by blocking potential bargains, such rules risk leaving in place inefficiently ugly but earnestly constructed fences.

A similar argument might be attempted with respect to the limits on land use exactions contained in the Nollan221 and Dolan cases.222 The decisions reflect the Court's anxiety about strategic acquisition (here, enactment of land use regulations) for later resale to burdened landowners. In this context, substantive checks on acquisition seem both feasible and plainly superior to indirect attempts to influence acquisition incentives through alienability limits.223 But suppose that, for whatever mix of normative or structural reasons, courts do not wish to restrict the ability of local governments to enact any sincerely desired land use regulation. Local governmental sincerity may be as difficult to detect as good faith attempts at trombone playing. If so, and if land use regulations resold to landowners for unrelated or disproportionate benefits are, on average, less sincerely desired than those that are not resold in that manner, then the bargaining restrictions might lead local governments to enact a larger proportion of sincerely desired restrictions.

Of course, the argument falls apart if one believes that substantive criteria beyond sincerity should control local governmental land use enactments, or if one thinks that sincerely enacted land use regulations are frequently traded off against other goods for the community. There are other reasons to be leery of alienability limits in this context as well: ex post pressures make such alienability limits difficult to sustain,224 and to the extent they are enforced, they unfairly restrict the choice set of the would-be purchaser (landowner) who had no hand in the government's ex ante decision to acquire the entitlement.225

3. Preserving Autonomy

Exclusion limits, such as a downgrading of property rule protection to liability rule protection, offer one response to resource dilemmas, as we have seen. But liability rules carry some well-known costs. There may be direct effects on incentives as well as more distant effects on expectations about property. Valuation concerns are often dominant in discussions about liability rules—the amount of compensation paid under the liability rule

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225 See, e.g., Fennell, supra note 223, at 4 (arguing that the limits in Nollan and Dolan disable landowners from making certain kinds of beneficial bargains, while failing to meaningfully protect them from overregulation).
may be deemed inadequate. While it may be possible to address these concerns by using techniques like self-assessed valuations, these approaches are sometimes disfavored for their complexity or their perceived distributive effects.

More fundamentally, liability rules deprive the entitlement holder of a form of autonomy—control over the fact of the transfer. That the entitlement can be removed without the entitlement-holder's consent might seem independently objectionable in some settings, even if the price paid is quite adequate. Of course, a complete ban on alienability would also deprive the owner of control over the fact of the transfer (albeit in a different way) by forcing her to retain the entitlement forever. Yet it is possible to devise alienability limits that leave the usual degree of choice about the fact of the transfer with the entitlement-holder, while specifying a set of limits that will apply once the choice to transfer has been made. The content of these limits may, in turn, induce self-selection by those who are unlikely to hold out for strategic reasons. Alternatively, the limits may determine the way that surplus will be assigned to forestall bargaining breakdowns. To take a simple example, price caps would leave the choice of whether to sell with the owner, but would limit returns from any sale that does occur, influencing both who will become an owner in the first place and the later course of bargaining.

Some alienability limits, such as holding periods or criteria that buyers must meet, would operate to thin the market for the entitlement and make the "fact of the transfer" less likely. While this does dilute the owner's holdings and increases the chance that resources will be locked up in inefficient uses, it arguably interferes with autonomy somewhat less than a forced or prohibited transfer.

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227 See, e.g., Saul Levmore, Self-Assessed Valuation Systems for Tort and Other Law, 68 VA. L. REV. 771 (1982); Michael Abramowicz, The Law-and-Markets Movement, 49 AM. U. L. REV. 327 364-73, 389-93 (1999); Fennell, supra note 183. It would also be possible to use alienability limits as part of a mechanism designed to elicit truthful valuations. See Abraham Bell & Gideon Parchomovsky, Taking Compensation Private, 59 STAN. L. REV. 871 (2007) (combining self-assessed valuation for purposes of eminent domain compensation with restrictions on selling below the self-assessed amount in the event the government chose not to go forward with the taking); Parchomovsky, supra note 44, at 232-36 (proposing an auction mechanism for allocating contested domain names followed by a two-year period of inalienability).
228 See, e.g., Morris, supra note 173, at 842; see also CHRISTMAN, supra note 173, at 19, 167 (associating liability rules with a lack of control, and explaining that "control rights serve autonomy interests");
229 Morris, supra note 173, at 842.
230 By "usual degree of choice" I mean the middle column in Figure 2, in which the owner and the nonowner must both agree to the transfer. Put options, which would permit an owner to force a transfer, represent another alternative and will be discussed below. See infra Part III.C.1.
231 For discussion of the impact of price caps and similar restrictions on bargaining, see, e.g., EPSTEIN, supra note 190, at 57-58; Ayres & Madison, supra note 2, at 103-05.
C. Inalienability Without Anxiety

Refinements to inalienability rules can reduce, often dramatically, the inefficiencies that would otherwise attend them. A couple of concrete ideas will help to flesh out some of the possibilities.

1. Adding Put Options

Often, the costs of inalienability can be greatly reduced by pairing a ban on sales or other transfers with a "put option" that gives the entitlement holder the right to force a transfer of the entitlement to a specified party, typically a governmental agency or other central body, at a preset price.232 Ordinary inalienability requires the willing cooperation of a buyer233 (or other recipient)234 and hence does not amount to an enforceable "right" against another party.235 Put options amount to just such a right, and hence may be attractive complements to limits on alienability.

Of course, the right to abandon property, to the extent it exists,236 can be couched as a standing put option with a strike price of zero. However, abandoned property may create large transaction costs. Other actors must determine that the property is abandoned before making a claim, during which time the property sits unused, or, worse, deteriorates. Clear abandonment protocols can reduce these costs, but only if erstwhile owners are willing to comply with the protocol. That result is more likely if the costs of doing so are low or are reimbursed, or if entitlement holders have

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232 See, e.g., Morris, supra note 173, at 854-56 (discussing put options). Put options may be explicit, as on financial markets, or they may be embedded in background legal rules or contractual arrangements. See, e.g., George S. Geis, An Embedded Options Theory of Indefinite Contracts, 90 MINN. L. REV. 1664 (2006).

233 In relatively narrow circumstances, persons benefited by the actions of others can be required to compensate the actor. Such a legal rule would grant the actor an embedded put option. See Abraham Bell & Gideon Parchomovsky, Givinga, 111 YALE L.J. 547, 556, 602-03 (2001) (explaining how a landowner's liability to the government for favorable governmental actions would effectively grant the government a put option with a nonzero exercise price).

234 Even gifts require acceptance, although this element may be readily implied. See, e.g., Gruen v. Gruen, 496 N.E.2d. 869 (Ct. App. N.Y. 1986) ("Acceptance by the donee is essential to the validity of an inter vivos gift, but when a gift is of value to the donee, as it is here, the law will presume an acceptance on his part."). Christman, however, uses the example of gifts to argue that "alienation is unilateral" and distinguishes it from "exchange," which he describes as "a contingent and conditional act." Christman, supra note 173, at 129. Presumably, this analysis is based on the fact that the overwhelming majority of donees do accept the gifts they are given, although the law does not constrain them to do so. See also Penner, supra note 177, at 80-85 (extrapolating from abandonment to find a unilateral right to transfer property).

235 See, e.g., Rizzoli, supra note 2 at §3.1 (noting that from a Hohfeldian perspective, "under a property rule, the owner does not have the right to sell as there is no corresponding duty of others to buy the entitlement"); Wesley Newcomb Hohfeld, Fundamental Legal Conceptions as Applied in Judicial Reasoning and Other Legal Essays 36-42 (Walter Wheeler Cook ed., 1923) (distinguishing rights from privileges); Honoré, supra note 5, at 173 ("In deference to the view that the exercise of a right must depend on the choice of the holder, I have refrained from calling transmissibility a right.") (citations omitted).

236 See, e.g., Penner, supra note 177, at 79-80 (discussing the owner's right to cede possession but noting limits on that right, such as those attending the disposal of hazardous wastes); Strahilevitz, supra note 185; cf. Lior Jacob Strahilevitz, The Right to Destroy, 114 YALE L.J. 781 (2005) (examining the common law right to destroy and limits on it).
their own reasons for complying. As to this last point, consider laws that offer new parents the option of abandoning babies in designated places, such as fire stations, appealing to the parental desire to safeguard the child's wellbeing. 237 "Use or lose" provisions like those applicable to water rights, or the "monitor or lose" rule associated with adverse possession, are closely related to the ideas of structured abandonment and put options. 238 Here, one relinquishes the entitlement and receives a "payment" in the form of relief from monitoring or use in settings where those activities have become costly on net.

To these "embedded put options," we might wish to add put options with positive prices, if alienability will be otherwise restricted. 239 In the case of domain names, for example, one concern is that the stock of useful, attractive, and easy-to-remember words and phrases will be depleted by the stockpiling or hoarding of names. 240 Although an inalienability regime would remove the incentive to buy and hold names for resale, 241 it could also take valuable names out of commission over time. Allowing holders who no longer need the names to return them to the issuing agency and receive a fee would provide a way of quickly reclaiming those names for use by others. Similarly, if normative considerations point toward making grandfathered fishing rights inalienable, the inefficiency of leaving rights "out" with people who are no longer using them could be eliminated with a buyback program. 242

Where a positive strike price is set for a put option, two potential worries follow. First is the concern that wasteful acquisition will occur just to exercise the option. 243 This can be controlled by keeping the exercise price equal to or lower than the present-value equivalent of the cost of initial acquisition, or by requiring the entitlement to have been owned for

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237 See, e.g., Abandoned Newborn Infant Protection Act, 325 Ill. Comp. Stat. 2/1 (establishing procedures for relinquishing newborn infants, and stating that relinquishment in accordance with the Act creates a rebuttable presumption that the parent consents to termination of parental rights as to that infant).

238 See Lewinsohn-Zamir, supra note 22, at 650-660 (discussing "use or lose" provisions and the inertia to which they respond).

239 Explicit puts may also be useful in reducing deadweight losses in settings where serious impediments to marketability exist. In this connection, consider the practice of offering households going through foreclosure a lump sum if they leave the home behind in good condition. See Michael M. Phillips, Buyers' Revenge: Trash the House After Foreclosure, WALL ST. J., Mar. 28, 2008 (online edition) (discussing "cash for key" approach in which homeowners are paid "hundreds or even thousands of dollars to put their anger in escrow and leave quietly").


241 See id. at 1275-77 (discussing the impacts of domain name alienability).


243 See, e.g., Richard A. Epstein, Protecting Property Rights with Legal Remedies: A Common Sense Reply to Professor Ayres, 32 VAL. U. L. REV. 833, 844 (discussing the perverse incentive to pollute that would exist under a put option regime in which parties are paid not to pollute).
ADJUSTING ALIENABILITY

some period before the put option was announced (or anticipated). Second, if inalienability is designed to serve intrinsic ends by keeping an individual from parting with a particular entitlement, the put option would operate against that goal, although less strongly than would the prospect of open-market sales. Hence, put options are likely to be most attractive where intrinsic considerations do not dominate and where the costs of initial acquisition can be reliably estimated.

It is important to emphasize how a put option differs from the "call options" that are the stuff of ordinary liability rules. Unlike giving the government or some other centralized body the power to take away the entitlement for a price, the put option leaves control over the fact of the transaction with the entitlement's owner. So long as the entitlement is valued for its use by its owner, it can be maintained for that purpose without interference; the choice to force a sale lies with her, not with the government. In some settings, this arrangement may be normatively desirable.

2. Specifying Transfer Protocols

Another way to approach alienability restrictions is by specifying particular transfer protocols that must be followed in the event the owner chooses to alienate the entitlement. The required use of sealed-bid second-price (or "Vickrey") auctions, for example, would help to select against strategic acquisition of entitlements that are valuable only to a single identifiable party. In this type of auction, bidders submit their valuations via sealed bids and the highest bidder receives the entitlement—but at the price bid by the second-highest bidder. This setup is thought to induce bids that reflect true valuations; a bidder who idiosyncratically values an entitlement more than everyone else need not fear that she will end up paying any portion of her extra, idiosyncratic increment of value. While

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244 For example, some states and localities have begun experimenting with buybacks of environmentally harmful older cars, although careful design is necessary to make sure people do not resurrect dinosaurs from junkyards just to claim the payment. See Alan S. Blinder, A Modest Proposal: Eco-Friendly Stimulus, N.Y. Times, July 27, 2008 (explaining that a "Cash for Clunkers" program might specify that "only vehicles that had been registered and driven for, say, the past year would be eligible").

245 See Ayres, supra note 90, at 808 ("under a call option, the fate of the initial entitlement's holder is decided by the other side, but under a put option, the initial entitlement holder decides her own fate").


247 See Vickrey, supra note 246, at 20.

248 See Vickrey, supra note 246, at 20-21 (observing that, in the absence of collusion, "the optimal strategy for each bidder will obviously be to make his bid equal to the full value of the article or contract to himself" and explaining why higher or lower bids would not be rational). But see, e.g., Jack L. Knetseh et al., The Endowment Effect and Repeated Market Trials: Is the Vickrey Auction Demand Revealing?, 4 EXPERIMENTAL ECON. 257 (2001) (questioning, based on experiments with second and ninth price auctions, the demand-revealing properties of Vickrey auctions); John H. Kagel, Auctions: A Survey of Experimental Research, in THE HANDBOOK OF EXPERIMENTAL ECONOMICS 510, 508-11, 513 (John H. Kagel & Alvin E. Roth, eds., 1995)
other auction types (including ordinary first-price auctions) will produce the same expected revenue to the seller if certain assumptions hold.\textsuperscript{249} Second-price auctions place the highest valuer's extra increment of value off limits with greater transparency and certainty.\textsuperscript{250} A Vickrey auction makes strategic acquisition undertaken solely for purposes or reselling to an identifiable high valuer clearly unprofitable, while leaving intact the incentives that the rest of the market provides.

Consider how this approach might play out in the blackmail context. One of the abiding sub-puzzles of blackmail is why so-called "market price" blackmail is illegal.\textsuperscript{251} In this type of blackmail, the information involved has a market value (say, to a tabloid), and hence its procurement cannot be said to have been a total waste, at least if one equates willingness to pay with some social value.\textsuperscript{252} If we would find nothing wrong with the sale of the information to the tabloid, why should the person who stands to lose reputational capital by its release not be able to bid against the tabloid?\textsuperscript{253} Such a counterbid to suppress the information might seem little different in principle from the Nature Conservancy bidding against developers to gain control of land in order to protect it from use. One explanation might be simple administrative ease—it is too difficult to tell when another bidder is really present, or to determine that bidder's valuation.\textsuperscript{254} But there may also be efficiency concerns about allowing the prospect of recovering from the blackmailee to drive decisions about information acquisition. In addition, there may be distributive concerns about allowing the blackmailer to claim a share of the large surplus by which the blackmailee's valuation exceeds that of the nearest market competitor.

These concerns could be addressed by requiring that damaging information about another person be alienated to that person only through a...
second-price auction. The blackmailer would only be able to get what the top-paying tabloid would be willing to pay, and the blackmailee would have to pay no more than that, regardless of how high her valuation might be. Robert Nozick argues for this economic result in discussing the suppression of marketable information:

[A] seller of such silence could legitimately charge only for what he forgoes by silence. . . . So, someone writing a book, whose research comes across information about another person which would help sales if included in the book, may charge another who desires that this information be kept secret (including the person who is the subject of the information) for refraining from including the information in the book. He may charge an amount of money equal to his expected difference in royalties between the book containing this information and the book without it; he may not charge the best price he could get from the purchaser of his silence.\(^{255}\)

A second-price auction offers a way of operationalizing this idea that would sidestep some of the practical concerns scholars have raised about it.\(^{256}\)

The domain name situation could be addressed similarly. A registrant acquiring "vw.net\(^{257}\) could offer it for sale, but only through a second-price auction.\(^{258}\) The registrant would be unable to exercise leverage against Volkswagen based on that company's idiosyncratically high valuation. If Volkswagen were the high bidder, it would receive the domain name, while the registrant would receive only the amount (if any) that a second party was willing to bid. If there were no second bid, the domain name would be

\(^{255}\) Nozick, supra note 58, at 85-86.

\(^{256}\) See, e.g., DeLong, supra note 254, at 1675-76. Some difficulties, such as the problem of defining what the parties are bidding on without giving away the information itself, would remain. See, e.g., id.; Richard H. McAdams, Group Norms, Gossip, and Blackmail, 144 U. Pa. L. Rev. 2237, 2272-77 (1996). In addition, such an auction would only offer a workable solution in instances in which the information is fully controlled by a single blackmailer; otherwise, it would not be within the power of the blackmailer to "convey" the information to the high-bidding blackmailee in a way that would truly take it off the market. I thank Stephanie Stern for this point. Because the blackmailer's ability to deliver an "exclusive" to a tabloid is likely the source of any significant market potential for the information in the first place, however, the second-price solution could work well in those instances for which it is designed.

\(^{257}\) The domain name "vw.net" was at issue in Virtual Works, Inc. v. Volkswagen of America, Inc., 238 F.3d 264 (4th Cir. 2001).

\(^{258}\) Gideon Parchomovsky has also proposed using an auction mechanism to resolve disputes over domain names. Parchomovsky, supra note 248, at 229-40. Significantly, his proposal (which differs from mine in a number of other respects) would allow a trademark holder to force a domain name owner to participate in a process which could involuntarily divest the owner of the entitlement (with compensation at the level bid by the owner). See id. at 232-33. His proposal thus represents a type of contingent liability rule in which control over the fact of the transfer itself depends on who turns out to be the high bidder. The idea of using auctions to assign domain names in the first instance has also been explored. See Karl M. Manheim & Lawrence B. Solum, An Economic Analysis of Domain Name Policy, 25 Hastings Comm. & Ent. L.J. 359, 457-82 (2003).
transferred for free. Foreseeing this, the registrant would not resort to the auction unless there were at least one other party interested in the name. This, in turn, would remove ex ante incentives to acquire a name solely to exert leverage against a single party with an exceptionally high valuation.

Such an approach has its limits. It works best in situations where a single party values the good much more highly than everyone else, and where few, if any, legitimate bargains would be thwarted as a result of the rule. Often times, these criteria are not met. For example, a patent holder who has added a great deal of social value might nonetheless have only one plausible buyer. Alternatively, a patent holder who has added little or no value could wield monopoly power against many parties simultaneously. Coercive threats of other sorts may also have broad audiences, as seen in the "Saving Toby" scenario in which the owner of an adorable bunny posted an internet threat to kill and eat the creature unless viewers sent in $50,000.259 Nonetheless, because some anxiously alienable goods have features amenable to second-price auctions, applications of this protocol are worth considering in greater depth.

More generally, we might consider other kinds of transfer procedures capable of cutting through bargaining dilemmas without unduly blocking useful transactions. The basic idea is to leave control over the transaction in the entitlement holder's hands while specifying surplus-dividing procedures that must apply in the event the entitlement holder decides to make a transfer and a buyer decides to accept it. Any set of nonnegotiable surplus-dividing rules will sidestep bargaining dilemmas, and distributive goals can be accommodated by adjusting the content of the rules. These points have been well-recognized in the context of liability rules, which always specify a division of surplus. Indeed, the idea that jointly-chosen transactions might occur at a pre-stated price can be found embedded in the liability rule literature on crafting remedies.260 But combining wholly voluntary transactions with mandatory, impasse-avoiding procedures is a powerful and flexible concept whose true roots lie not in the unilaterally imposed transactions of liability rules but rather in inalienability. Recognizing

260 See Ayres & Goldbart, supra note 182, at 9-10, 34-37 (2001) (describing "dual chooser rules"); Ronen Avraham, Modular Liability Rules, 24 INT'L REV. L & ECON. 269 (2004) (describing "modular liability rules"). These authors introduce rules constructed from call and put options that give both parties a say in whether a particular remedy will apply. Although consistently described as "liability rules" the resulting arrangements are the functional equivalent of granting one party an entitlement that may be voluntarily transferred, subject to an alienability limit in the form of a mandatory, nonnegotiable price. For example, the "defendant-presumption" variety of "dual chooser rule" specifies that the defendant receives the entitlement (say, to continue operating her factory) unless both parties agree that it should be transferred to the plaintiff upon payment of an amount specified by the court. See Ayres & Goldbart, supra note 182 at 34. A converse rule would start by presumptively granting the entitlement to the plaintiff (say, to have the factory shut down) and specifying that if (and only if) both parties agree, the entitlement will be transferred to the defendant at the preset damages price selected by the court. See Avraham, supra, at 297 (providing an example of the court's instructions to the parties under such a rule).
alienability as an alternative margin for adjusting property entitlements clears a space for new innovations in overcoming strategic dilemmas.

D. Taking Stock

As should be evident by now, inalienability's role in resolving collective action problems is fundamentally interstitial. Whether inalienability rules offer the best chance for increasing surplus or achieving other goals in a given context is a comparative inquiry that turns on the feasibility, efficacy, and normative desirability of other courses of action, including doing nothing. The case for considering inalienability rules is at its apex when a decision has already been made to intervene into property entitlements in some manner and the other candidate interventions involve significant costs along one or more of the margins identified above—administrability, information asymmetries, or autonomy—for which inalienability may have a comparative advantage. Alienability limits deserve a fair hearing in such instances, and giving them one requires recognizing the full range of potential inalienability rules and the many ways in which they might be structured to minimize the disadvantages associated with blocking trades.

If we think that a heightened degree of openness to inalienability rules could improve the flexibility and efficacy with which society addresses strategic dilemmas, how should that openness be operationalized? Here it is important to recognize that restrictions on alienability may be sought by either public or private entities, may restrain either public or private entities, and may serve purposes that fall anywhere along the spectrum from fully private to fully public. Law must decide when to enact and enforce public alienability limits, when to enforce private alienability limits, and when to permit private parties to act collectively to restrict alienability. This paper has not sharply differentiated among these choices, much less argued for any particular enactment, legal doctrine, or institutional arrangement. My focus has instead been on the analytic case for making inalienability rules part of the picture at all. Yet it is worth emphasizing that there are many different ways in which alienability limits might be operationalized, all of which offer avenues for future research.261

261 Again, the analogy to liability rules is instructive. In addition to examining liability rules as mandatory legal rules, scholars have explored the potential of opt-in regimes featuring such rules. See, e.g., Robert P. Merges, Contracting into Liability Rules: Intellectual Property Rights and Collective Rights Organizations, 84 Cal. L. Rev. 1293 (1996).
CONCLUSION

Inalienability has been treated as a curiosity by property scholars, a special topic imbued with exceptional normative content, hived off from the rough and tumble of ordinary resource struggles. This paper has endeavored to reveal another side of inalienability. Like other core property attributes, alienability represents a dimension that can be adjusted to address tragedies of the commons and the anticommons. Because these resource dilemmas are ubiquitous, recognizing inalienability's role in their resolution should bring this underappreciated property attribute out of the shadows. Perhaps most interestingly, alienability adjustments offer a way to address monopoly power while leaving exclusion rights, and the autonomy interests that they are often thought to serve, fully intact.

To recognize this new side of inalienability is not, of course, to suggest that such restrictions are always or even frequently superior to limits on acquisition, use, or exclusion. Very often, other margins offer better points of intervention, and even where they do not, nonintervention may be preferable to the inefficiencies that inevitably come from blocking desired exchanges. Nonetheless, there are some areas in which it seems likely that properly formulated alienability limits could play an important role. Just as there are many imaginable variations on property rules and liability rules, there are many ways that alienability might be altered to address resource tragedies—yet very few of the latter have received explicit consideration by property scholars. This paper thus hopes to open the door to more innovation in inalienability.

Equally important is the payoff for property theory of working through the source and meaning of the anxiety surrounding certain kinds of transfers. I have suggested here that this anxiety has its roots not only in distributive concerns but also in worries about the inefficiency that may follow strategic acquisitions for resale. Although a typical approach to those worries is to dilute the strength of exclusion rights and thereby allow transfers to occur more easily, an intriguing alternative is to make transfers harder to accomplish. By illuminating alienability's place in the constellation of property attributes, I hope to counterbalance in some measure the current trend to view property, and adjustments to it, solely in terms of exclusion. However fruitful debates about the choice between property rules and liability rules have been, it is time to make room in the discussion for inalienability rules.
Readers with comments should address them to:

Professor Lee Fennell
University of Chicago Law School
1111 East 60th Street
Chicago, IL  60637
lfennell@uchicago.edu
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